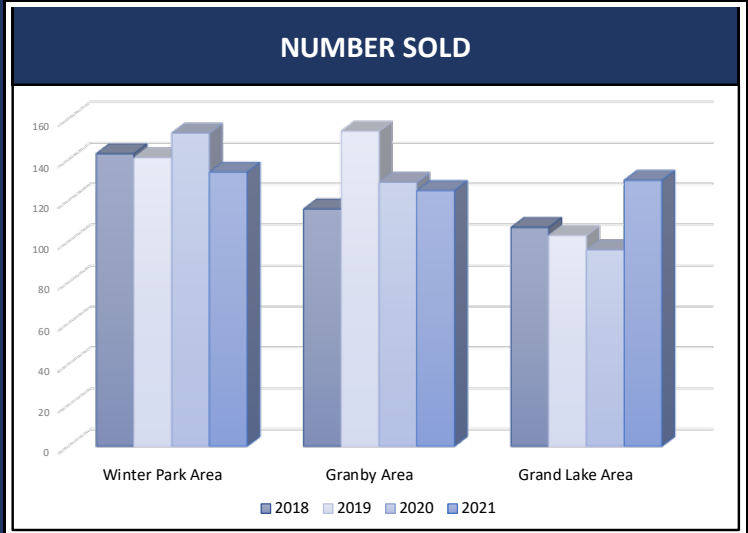


## Annual Sales Comparison Year-to-Year

### SINGLE FAMILY HOMES

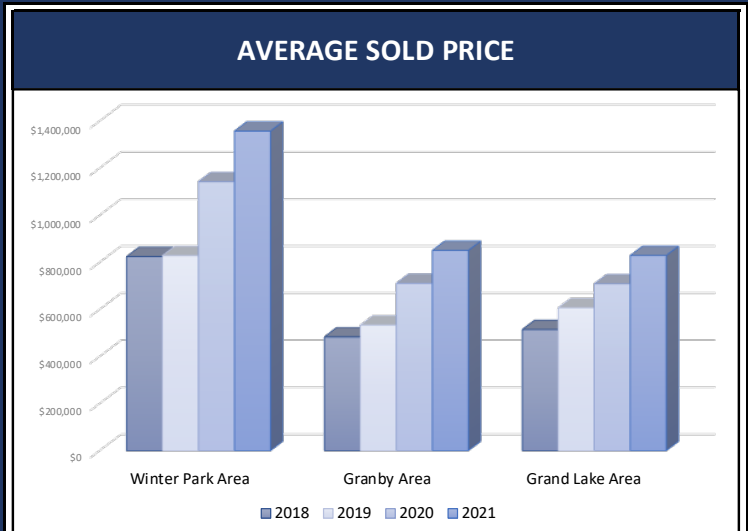
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2015	317 / 128 / 121 (-0% / +4% / -3%)	179 / 81 / 75 (-14% / -3% / -1%)	217 / 109 / 107 (+0% / +45% / +48%)
2016	293 / 157 / 134 (-7% / +22% / +10%)	162 / 82 / 82 (-9% / +1% / +9%)	192 / 99 / 91 (-11% / -9% / -14%)
2017	264 / 162 / 165 (-9% / +3% / +23%)	177 / 120 / 112 (+9% / +46% / +36%)	169 / 110 / 111 (-11% / +11% / +21%)
2018	228 / 152 / 143 (13% / -6% / -13%)	197 / 121 / 116 (+11% / +0% / +3%)	172 / 104 / 107 (+1% / -5% / -3%)
2019	194 / 123 / 141 (-14% / -19% / -1%)	213 / 145 / 154 (+8% / +19% / +32%)	164 / 101 / 103 (-4% / -2% / -3%)
2020	226 / 172 / 153 (+16% / +39% / +8%)	184 / 135 / 129 (-13% / -6% / -16%)	137 / 100 / 96 (-16% / -0% / -6%)
2021	178 / 153 / 134 (-21% / -11% / -12%)	168 / 133 / 125 (-8% / -1% / -3%)	171 / 133 / 130 (+24% / +33% / +35%)



	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Sold Volume		
2015	\$70,770,180 (up 5%)	\$27,868,467 (down 3%)	\$42,901,358 (up 75%)
2016	\$78,927,972 (up 11%)	\$31,132,813 (up 11%)	\$38,219,870 (down 10%)
2017	\$120,481,033 (up 52%)	\$54,238,080 (up 74%)	\$49,431,874 (up 29%)
2018	\$117,868,197 (down 2%)	\$56,044,285 (up 3%)	\$55,033,418 (up 11%)
2019	\$116,781,537 (down 0%)	\$82,142,279 (up 46%)	\$62,503,130 (up 13%)
2020	\$174,831,974 (up 49%)	\$91,710,492 (up 11%)	\$68,043,564 (up 8%)
2021	\$181,902,179 (up 4%)	\$106,306,384 (up 15%)	\$107,760,016 (up 58%)



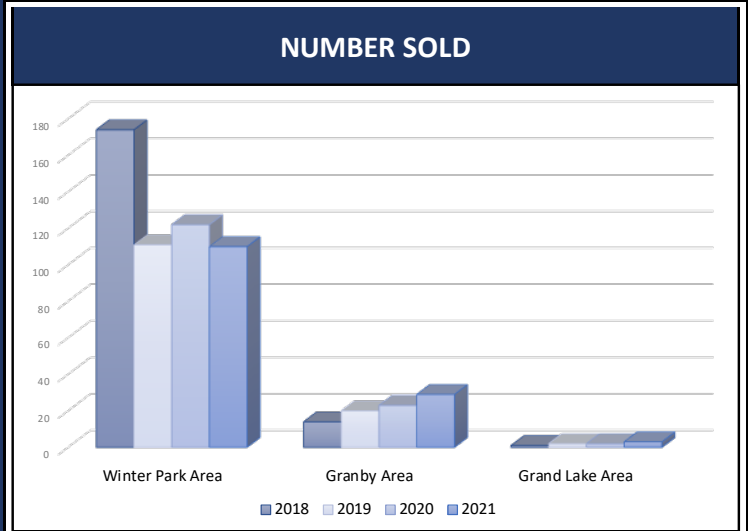
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Average Sales Price		
2015	\$584,878 (up 9%)	\$371,580 (down 2%)	\$400,947 (up 17%)
2016	\$589,015 (up 0%)	\$379,668 (up 2%)	\$419,999 (up 4%)
2017	\$730,188 (up 23%)	\$484,269 (up 27%)	\$445,332 (up 6%)
2018	\$824,253 (up 12%)	\$483,140 (down 0%)	\$514,331 (up 15%)
2019	\$828,238 (up 0%)	\$533,391 (up 10%)	\$606,827 (up 17%)
2020	\$1,142,693 (up 37%)	\$710,934 (up 33%)	\$708,787 (up 16%)
2021	\$1,357,479 (up 18%)	\$850,451 (up 19%)	\$828,923 (up 16%)



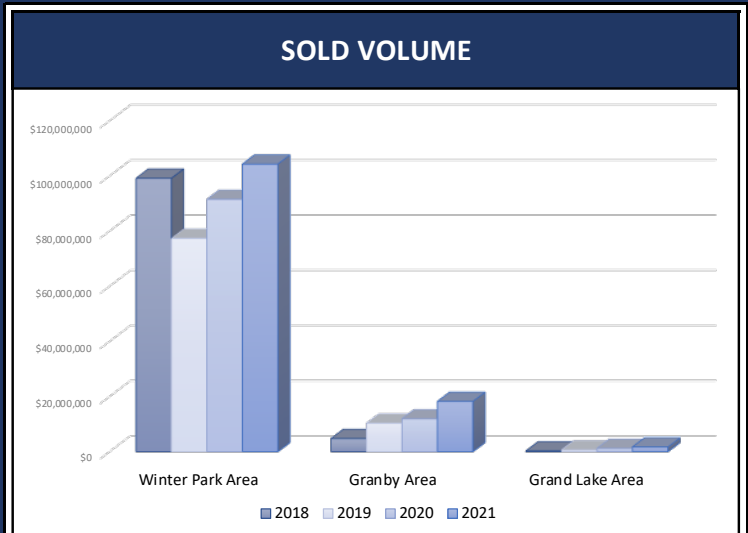
## Annual Sales Comparison Year-to-Year

### TOWNHOMES

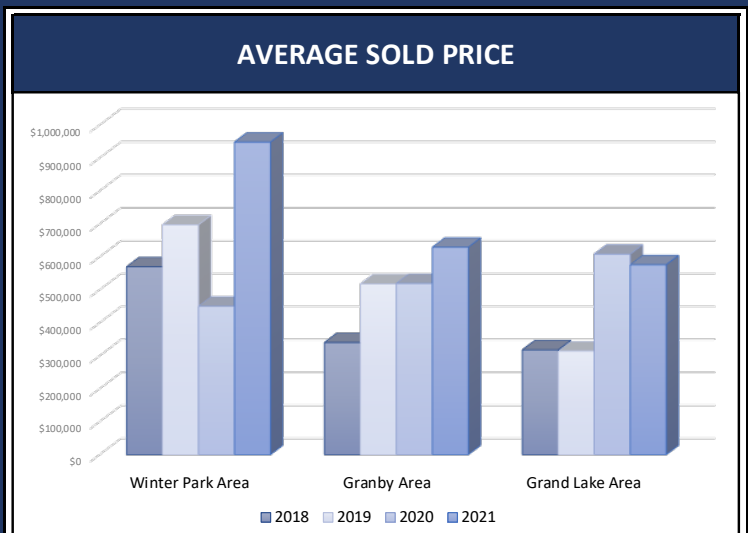
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2015	183 / 97 / 86 (-13% / +31% / +21%)	20 / 9 / 8 (+33% / +200% / +166%)	6 / 3 / 3 (-25% / -25% / -25%)
2016	180 / 126 / 106 (-1% / +29% / +23%)	20 / 13 / 12 (0% / +44% / +50%)	9 / 6 / 5 (+50% / +100% / +66%)
2017	208 / 163 / 130 (+15% / +29% / +22%)	16 / 13 / 10 (-20% / 0% / -16%)	2 / 1 / 2 (-77% / -83% / -60%)
2018	171 / 142 / 174 (-17% / -12% / +33%)	21 / 12 / 14 (+31% / -7% / +40%)	2 / 1 / 1 (0% / 0% / -50%)
2019	149 / 92 / 111 (-12% / -35% / -36%)	35 / 27 / 20 (+66% / +125% / +42%)	2 / 2 / 2 (0% / +100% / +100%)
2020	203 / 162 / 122 (+36% / +76% / +9%)	32 / 27 / 23 (-8% / 0% / +15%)	5 / 2 / 2 (+150% / 0% / 0%)
2021	127 / 110 / 110 (-37% / -32% / -9%)	49 / 44 / 29 (+53% / +62% / +26%)	5 / 3 / 3 (0% / +50% / +50%)



	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Sold Volume		
2015	\$31,674,356 (up 9%)	\$2,077,500 (up 195%)	\$952,000 (down 15%)
2016	\$44,961,797 (up 41%)	\$3,766,960 (up 81%)	\$1,878,000 (up 97%)
2017	\$63,210,228 (up 40%)	\$3,424,000 (down 9%)	\$933,750 (down 50%)
2018	\$99,183,954 (up 56%)	\$4,766,250 (up 39%)	\$318,000 (down 65%)
2019	\$77,406,092 (down 21%)	\$10,356,200 (up 117%)	\$629,000 (up 97%)
2020	\$91,534,596 (up 18%)	\$11,950,890 (up 15%)	\$1,217,000 (up 93%)
2021	\$104,325,473 (up 13%)	\$18,253,643 (up 52%)	\$1,728,500 (up 42%)



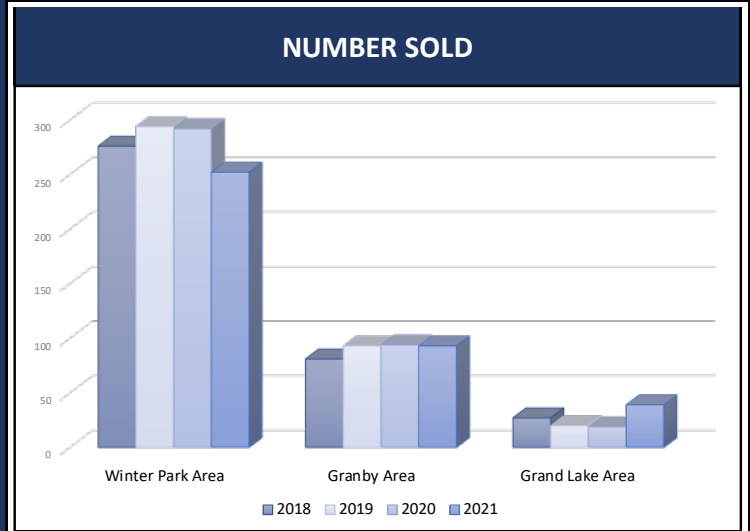
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Average Sales Price		
2015	\$368,306 (down 9%)	\$259,688 (up 10%)	\$317,333 (up 12%)
2016	\$424,168 (up 15%)	\$313,913 (up 20%)	\$375,600 (up 18%)
2017	\$486,233 (up 14%)	\$342,400 (up 9%)	\$466,875 (up 24%)
2018	\$570,023 (up 17%)	\$340,446 (down 0%)	\$318,000 (down 31%)
2019	\$697,352 (up 22%)	\$517,810 (up 52%)	\$314,500 (down 1%)
2020	\$750,284 (up 7%)	\$519,604 (up 0%)	\$608,500 (up 93%)
2021	\$948,413 (up 26%)	\$629,436 (up 21%)	\$576,167 (down 5%)



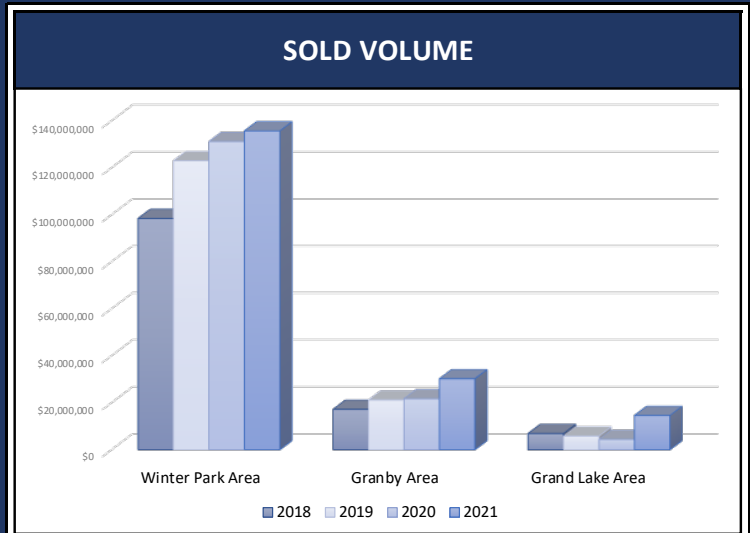
## Annual Sales Comparison Year-to-Year

# CONDOMINIUMS

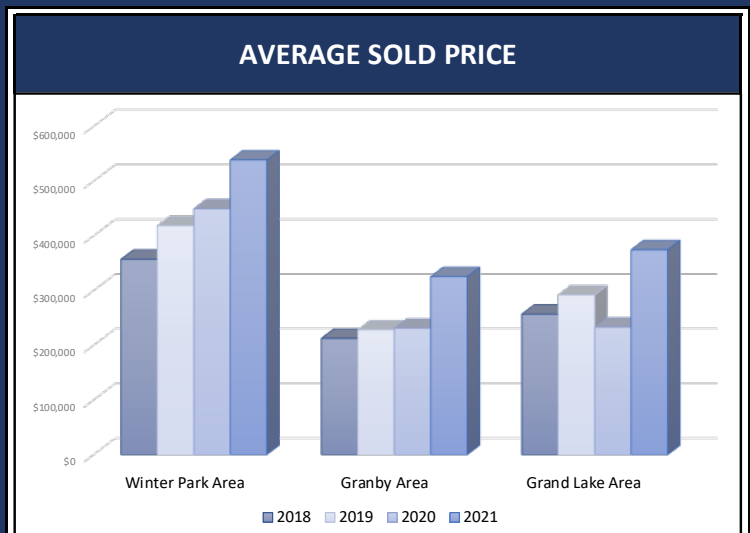
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2015	387 / 253 / 252 (-11% / +4% / +13%)	146 / 96 / 86 (-1% / +71% / +48%)	40 / 25 / 23 (+21% / +177% / +187%)
2016	344 / 278 / 294 (-11% / +9% / +16%)	126 / 82 / 82 (-13% / -14% / -4%)	27 / 20 / 20 (-32% / -20% / -13%)
2017	320 / 280 / 262 (-6% / +0% / -10%)	110 / 84 / 85 (-12% / +2% / +3%)	40 / 31 / 32 (+48% / +55% / +60%)
2018	347 / 278 / 276 (+8% / -0% / +5%)	104 / 77 / 81 (-5% / -8% / -4%)	48 / 29 / 27 (+20% / -6% / -15%)
2019	418 / 311 / 294 (+20% / +11% / +6%)	126 / 95 / 93 (+21% / +23% / +14%)	41 / 17 / 20 (-14% / -41% / -25%)
2020	346 / 289 / 292 (-17% / -7% / -0%)	115 / 94 / 94 (-8% / -1% / +1%)	38 / 22 / 19 (-7% / +29% / -5%)
2021	354 / 310 / 252 (+2% / +7% / -13%)	104 / 95 / 93 (-9% / +1% / -1%)	51 / 40 / 39 (+34% / +81% / +105%)



	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Sold Volume		
2015	\$58,978,913 (up 29%)	\$10,800,250 (up 47%)	\$3,374,400 (up 187%)
2016	\$74,112,720 (up 25%)	\$13,027,720 (up 20%)	\$4,102,650 (up 21%)
2017	\$75,350,196 (up 1%)	\$14,829,250 (up 13%)	\$6,948,352 (up 69%)
2018	\$98,456,594 (up 30%)	\$17,201,050 (up 15%)	\$6,932,115 (down 0%)
2019	\$123,007,489 (up 24%)	\$21,198,150 (up 23%)	\$5,832,980 (down 15%)
2020	\$131,164,761 (up 6%)	\$21,689,664 (up 2%)	\$4,425,500 (down 24%)
2021	\$135,698,868 (up 3%)	\$30,245,000 (up 39%)	\$14,595,802 (up 229%)



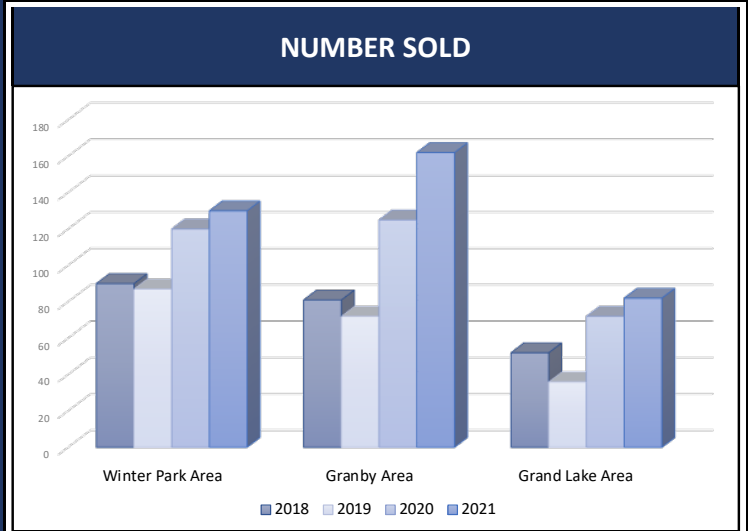
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Average Sales Price		
2015	\$234,043 (up 13%)	\$125,584 (down 0%)	\$146,713 (down 0%)
2016	\$252,084 (up 7%)	\$158,875 (up 26%)	\$205,132 (up 39%)
2017	\$287,596 (up 14%)	\$174,462 (up 9%)	\$217,136 (up 5%)
2018	\$356,727 (up 24%)	\$212,359 (up 21%)	\$256,745 (up 18%)
2019	\$418,393 (up 17%)	\$227,937 (up 7%)	\$291,649 (up 13%)
2020	\$449,194 (up 7%)	\$230,741 (up 1%)	\$232,921 (down 20%)
2021	\$538,488 (up 19%)	\$325,215 (up 40%)	\$374,251 (up 60%)



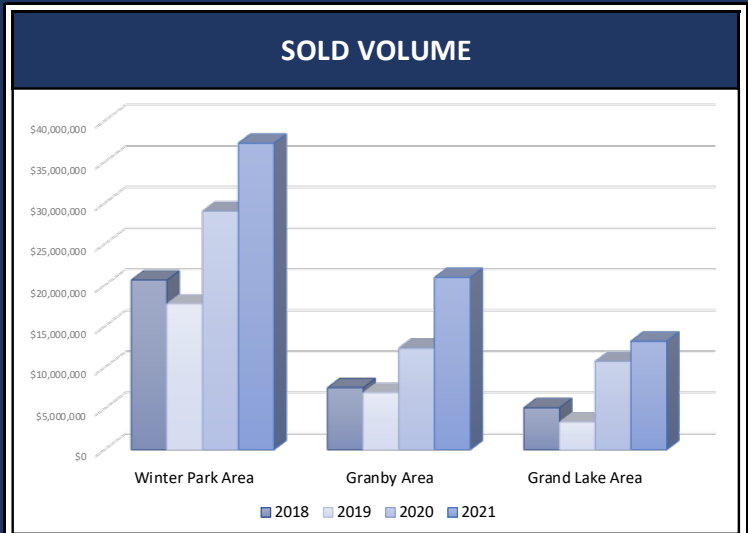
## Annual Sales Comparison Year-to-Year

### VACANT LAND

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2015	318 / 62 / 60 (-0% / +12% / +13%)	313 / 60 / 63 (+11% / +9% / +26%)	151 / 25 / 25 (+20% / +150% / +150%)
2016	301 / 73 / 68 (-5% / +17% / +13%)	281 / 52 / 51 (-10% / -13% / -19%)	167 / 46 / 41 (+10% / +84% / +64%)
2017	272 / 105 / 103 (-9% / +43% / +51%)	266 / 74 / 75 (-5% / +42% / +47%)	136 / 46 / 47 (-18% / 0% / +14%)
2018	248 / 93 / 90 (-8% / -11% / -12%)	251 / 81 / 81 (-5% / +9% / +8%)	135 / 54 / 52 (-0% / +17% / +10%)
2019	232 / 93 / 87 (-6% / 0% / -3%)	231 / 74 / 72 (-7% / -8% / -11%)	121 / 34 / 36 (-10% / -37% / -30%)
2020	252 / 140 / 120 (up 8% / +50% / +37%)	249 / 136 / 125 (+7% / +83% / +73%)	126 / 78 / 72 (+4% / +129% / +100%)
2021	165 / 122 / 130 (-34% / -12% / +8%)	242 / 172 / 162 (-2% / +26% / +29%)	117 / 81 / 82 (-7% / +3% / +13%)



	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Sold Volume		
2015	\$7,130,520 (down 24%)	\$2,958,984 (up 17%)	\$1,919,700 (up 115%)
2016	\$8,829,700 (up 23%)	\$3,470,550 (up 17%)	\$3,497,075 (up 82%)
2017	\$15,718,320 (up 78%)	\$5,712,600 (up 64%)	\$6,765,150 (up 93%)
2018	\$20,637,393 (up 31%)	\$7,551,550 (up 32%)	\$5,099,800 (down 24%)
2019	\$17,750,800 (down 13%)	\$6,935,799 (down 8%)	\$3,362,800 (down 34%)
2020	\$29,015,000 (up 63%)	\$12,355,350 (up 78%)	\$10,745,150 (up 219%)
2021	\$37,284,220 (up 28%)	\$20,971,519 (up 69%)	\$13,203,263 (up 22%)



	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	Average Sales Price		
2015	\$118,842 (down 33%)	\$46,968 (down 6%)	\$76,788 (down 13%)
2016	\$129,849 (up 9%)	\$68,050 (up 44%)	\$85,295 (up 11%)
2017	\$152,605 (up 17%)	\$76,168 (up 11%)	\$143,939 (up 68%)
2018	\$229,304 (up 50%)	\$93,229 (up 22%)	\$98,073 (down 31%)
2019	\$204,032 (down 11%)	\$96,331 (up 3%)	\$93,411 (down 4%)
2020	\$241,792 (up 18%)	\$98,843 (up 2%)	\$149,238 (up 59%)
2021	\$286,802 (up 18%)	\$129,454 (up 30%)	\$161,015 (up 7%)

