



1st - 3rd Quarter Sales Comparison Year-to-Year

SINGLE FAMILY

		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		# Active Listings / # Under Contract / # Sc	2015	292 / 99 / 82 (-3% / -9% / -18%)
	2016	278 / 136 / 87 (-4% / +37% / +6%)	143 / 64 / 62 (-12% / +3% / 0%)	178 / 84 / 70 (-14% / -5% / -1%)
	2017	229 / 129 / 125 (-17% / -5% / +43%)	157 / 101 / 95 (+9% / +57% / +53%)	155 / 85 / 80 (-12% / +1% / +14%)
	2018	186 / 107 / 110 (-18% / -17% / -12%)	172 / 98 / 92 (+9% / -2% / -3%)	153 / 83 / 79 (-1% / -2% / -1%)
	2019	175 / 95 / 95 (-5% / -11% / -13%)	190 / 117 / 114 (+10% / +19% / +23%)	141 / 81 / 71 (-7% / -2% / -10%)
	2020	194 / 137 / 112 (+10% / +44% / +17%)	155 / 105 / 95 (-18% / -10% / -16%)	116 / 77 / 74 (-17% / -4% / +4%)
	2021	161 / 124 / 92 (-17% / -9% / -17%)	154 / 113 / 85 (-0% / +7% / -10%)	156 / 110 / 93 (+34% / +42% / +25%)
		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		Sold Volume	2015	\$50,065,232 (down 3%)
	2016	\$49,262,769 (down 1%)	\$23,302,963 (up 5%)	\$28,647,970 (up 5%)
	2017	\$90,459,944 (up 83%)	\$43,097,480 (up 84%)	\$34,962,674 (up 22%)
	2018	\$88,898,209 (down 1%)	\$44,375,354 (up 2%)	\$41,811,068 (up 19%)
	2019	\$74,198,010 (down 16%)	\$60,392,442 (up 36%)	\$42,992,480 (up 2%)
	2020	\$123,239,959 (up 66%)	\$61,813,071 (up 2%)	\$53,696,964 (up 24%)
	2021	\$126,343,592 (up 2%)	\$75,723,093 (up 22%)	\$82,393,616 (up 53%)
		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		Average Sales Price	2015	\$610,552 (up 17%)
	2016	\$566,239 (down 7%)	\$375,854 (up 5%)	\$409,257 (up 6%)
	2017	\$723,680 (up 27%)	\$453,658 (up 20%)	\$437,033 (up 6%)
	2018	\$808,166 (up 11%)	\$482,341 (up 6%)	\$529,254 (up 21%)
	2019	\$781,032 (down 3%)	\$529,758 (up 9%)	\$605,528 (up 14%)
	2020	\$1,100,357 (up 40%)	\$650,664 (up 22%)	\$725,635 (up 19%)
	2021	\$1,373,300 (up 24%)	\$890,860 (up 36%)	\$885,953 (up 22%)

TOWNHOMES

		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		# Active Listings / # Under Contract / # Sc	2015	169 / 64 / 53 (-15% / +16% / +10%)
	2016	149 / 86 / 72 (-11% / +34% / +35%)	19 / 11 / 10 (+11% / +57% / +66%)	9 / 5 / 5 (+50% / +66% / +66%)
	2017	176 / 133 / 95 (+18% / +54% / +31%)	11 / 9 / 9 (-42% / -18% / -10%)	1 / 1 / 2 (-88% / -80% / -60%)
	2018	145 / 120 / 137 (-17% / -9% / +44%)	16 / 11 / 14 (+45% / +22% / +55%)	2 / 1 / 1 (+100% / 0% / -50%)
	2019	119 / 72 / 79 (-17% / -40% / -42%)	30 / 23 / 15 (+87% / +109% / +7%)	2 / 1 / 1 (0% / 0% / 0%)
	2020	190 / 138 / 81 (+59% / +91% / +2%)	19 / 15 / 20 (-36% / -34% / +33%)	4 / 1 / 1 (+100% / 0% / 0%)
	2021	113 / 91 / 82 (-40% / -34% / +1%)	41 / 40 / 25 (+115% / +166% / +25%)	3 / 2 / 2 (-25% / +100% / +100%)
		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		Sold Volume	2015	\$18,948,375 (up 1%)
	2016	\$31,225,102 (up 64%)	\$3,194,960 (up 122%)	\$1,878,000 (up 97%)
	2017	\$46,037,101 (up 47%)	\$2,985,000 (down 6%)	\$933,750 (down 50%)
	2018	\$77,366,606 (up 68%)	\$4,766,250 (up 59%)	\$318,000 (down 65%)
	2019	\$55,683,414 (down 28%)	\$7,815,600 (up 63%)	\$335,000 (up 5%)
	2020	\$57,802,896 (up 3%)	\$10,160,210 (up 29%)	\$580,000 (up 73%)
	2021	\$77,906,473 (up 34%)	\$15,607,204 (up 53%)	\$1,208,500 (up 108%)
		Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
		Average Sales Price	2015	\$357,517 (down 8%)
	2016	\$433,682 (up 21%)	\$319,496 (up 33%)	\$375,600 (up 18%)
	2017	\$484,601 (up 11%)	\$331,667 (up 3%)	\$466,875 (up 24%)
	2018	\$564,720 (up 16%)	\$340,446 (up 2%)	\$318,000 (down 31%)
	2019	\$704,853 (up 24%)	\$521,040 (up 53%)	\$335,000 (up 5%)
	2020	\$713,616 (up 1%)	\$508,010 (down 2%)	\$580,000 (up 73%)
	2021	\$950,079 (up 33%)	\$624,288 (up 22%)	\$604,250 (up 4%)

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CONDOS

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	346 / 196 / 155 (-10% / +7% / +6%)	129 / 68 / 57 (0% / +74% / +78%)
2016	303 / 238 / 212 (-12% / +21% / +36%)	111 / 64 / 55 (-13% / -5% / -3%)	23 / 17 / 17 (-32% / -19% / -10%)
2017	269 / 228 / 190 (-11% / -4% / -10%)	91 / 67 / 66 (-18% / +4% / +20%)	37 / 27 / 25 (+60% / +58% / +47%)
2018	268 / 224 / 188 (-0% / -1% / -1%)	78 / 61 / 66 (-14% / -8% / 0%)	41 / 23 / 22 (+10% / -14% / -12%)
2019	354 / 234 / 194 (+32% / +4% / +3%)	109 / 79 / 74 (+39% / +29% / +12%)	39 / 14 / 15 (-4% / -39% / -31%)
2020	300 / 220 / 183 (-15% / -5% / -5%)	105 / 80 / 70 (-3% / +1% / -5%)	32 / 17 / 16 (-17% / +21% / +6%)
2021	295 / 229 / 187 (-1% / +4% / +2%)	86 / 78 / 75 (-18% / -2% / +7%)	46 / 35 / 30 (+43% / +105% / +87%)

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	\$36,355,404 (up 21%)	\$6,830,850 (up 63%)
2016	\$53,082,827 (up 46%)	\$8,536,225 (up 24%)	\$3,390,650 (up 22%)
2017	\$52,906,997 (down 0%)	\$11,042,850 (up 29%)	\$5,357,102 (up 57%)
2018	\$65,092,122 (up 23%)	\$13,562,050 (up 22%)	\$5,615,715 (up 4%)
2019	\$73,323,818 (up 12%)	\$16,744,750 (up 23%)	\$4,477,980 (down 20%)
2020	\$81,083,593 (up 10%)	\$15,894,750 (down 5%)	\$3,774,500 (down 15%)
2021	\$99,316,248 (up 22%)	\$23,111,750 (up 45%)	\$10,956,902 (up 190%)

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	\$234,551 (up 14%)	\$119,839 (down 8%)
2016	\$250,391 (up 6%)	\$155,204 (up 29%)	\$199,450 (up 36%)
2017	\$278,458 (up 11%)	\$167,316 (up 7%)	\$214,284 (up 7%)
2018	\$346,235 (up 24%)	\$205,486 (up 22%)	\$255,260 (up 19%)
2019	\$377,958 (up 9%)	\$226,280 (up 10%)	\$298,532 (up 16%)
2020	\$443,080 (up 17%)	\$227,068 (up 0%)	\$235,906 (down 20%)
2021	\$531,103 (up 19%)	\$308,157 (up 35%)	\$365,230 (up 54%)

VACANT LAND

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	298 / 49 / 46 (-1% / +13% / +21%)	290 / 52 / 53 (+11% / +62% / +89%)
2016	287 / 57 / 48 (-3% / +16% / +4%)	268 / 38 / 36 (-7% / -26% / -32%)	160 / 38 / 32 (+11% / +72% / +100%)
2017	254 / 82 / 75 (-11% / +43% / +56%)	246 / 64 / 55 (-8% / +68% / +52%)	132 / 38 / 36 (-17% / 0% / +12%)
2018	216 / 66 / 61 (-14% / -19% / -18%)	220 / 71 / 64 (-10% / +10% / +16%)	123 / 46 / 45 (-6% / +21% / +25%)
2019	223 / 78 / 72 (+3% / +18% / +18%)	207 / 64 / 54 (-5% / -9% / -15%)	114 / 29 / 30 (-7% / -36% / -33%)
2020	205 / 96 / 79 (-8% / +23% / +9%)	228 / 103 / 83 (+10% / +60% / +53%)	112 / 64 / 56 (-1% / +120% / +86%)
2021	144 / 99 / 101 (-29% / +3% / +27%)	210 / 135 / 119 (-7% / +31% / +43%)	111 / 74 / 68 (-0% / +15% / +21%)

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	\$4,505,600 (down 36%)	\$2,256,192 (up 56%)
2016	\$6,345,200 (up 40%)	\$1,853,150 (down 17%)	\$2,847,675 (up 74%)
2017	\$11,540,320 (up 81%)	\$4,138,600 (up 123%)	\$4,557,650 (up 60%)
2018	\$9,630,800 (down 16%)	\$6,383,800 (up 54%)	\$4,706,050 (up 3%)
2019	\$14,460,300 (up 50%)	\$5,172,549 (down 18%)	\$2,915,300 (down 38%)
2020	\$19,365,000 (up 33%)	\$8,274,150 (up 59%)	\$8,358,500 (up 186%)
2021	\$26,861,320 (up 38%)	\$16,143,019 (up 95%)	\$10,063,863 (up 20%)

# Active Listings / # Under Contract / # Sc	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2015	\$97,948 (down 47%)	\$42,570 (down 17%)
2016	\$132,192 (up 34%)	\$51,476 (up 20%)	\$88,990 (down 12%)
2017	\$153,871 (up 16%)	\$75,247 (up 46%)	\$126,601 (up 42%)
2018	\$157,882 (up 2%)	\$99,747 (up 32%)	\$104,579 (down 17%)
2019	\$200,838 (up 27%)	\$95,788 (down 3%)	\$97,177 (down 7%)
2020	\$245,127 (up 22%)	\$99,689 (up 4%)	\$149,259 (up 53%)
2021	\$265,954 (up 8%)	\$135,656 (up 36%)	\$147,998 (down 0%)

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