

PO Box 58
78622 US Hwy 40 (Main Office)
78967 US Hwy 40 (South Office)

Main: (970) 726-2600
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www.rewinterpark.com



1st Quarter Sales - Year-to-Year Comparison

SINGLE FAMILY

| # Active Listings / # Under Contract / # Sold | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|---|--------------------------------------|--------------------------------------|--------------------------------------|
| | 2015 | 147 / 28 / 15 (-3% / -20% / -55%) | 83 / 19 / 14 (-13% / +18% / +27%) |
| 2016 | 138 / 39 / 24 (-6% / +39% / +60%) | 67 / 19 / 15 (-19% / 0% / +7%) | 74 / 23 / 14 (-26% / +15% / -17%) |
| 2017 | 125 / 34 / 28 (-9% / -12% / +16%) | 59 / 30 / 18 (-11% / +57% / +20%) | 62 / 26 / 23 (-16% / +13% / +64%) |
| 2018 | 73 / 21 / 35 (-41% / -38% / +25%) | 62 / 27 / 24 (+5% / -10% / +33%) | 51 / 23 / 18 (-17% / -11% / -21%) |
| 2019 | 61 / 28 / 25 (-16% / +33% / -28%) | 68 / 32 / 24 (+9% / +18% / 0%) | 45 / 20 / 15 (-11% / -13% / -16%) |
| 2020 | 53 / 20 / 22 (-13% / -28% / -12%) | 58 / 16 / 21 (-14% / -50% / -12%) | 51 / 20 / 16 (+13% / 0% / +6%) |
| 2021 | 55 / 38 / 22 (+3% / +90% / 0%) | 44 / 31 / 19 (-24% / +93% / -9%) | 39 / 23 / 17 (-23% / +15% / +6%) |

| SOLD VOLUME | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|-------------|---------------------------------|----------------------------|---------------------------|
| | 2015 | \$10,681,425 (down 33%) | \$4,649,200 (up 22%) |
| 2016 | \$13,999,242 (up 31%) | \$5,893,500 (up 26%) | \$5,366,000 (down 21%) |
| 2017 | \$18,722,338 (up 33%) | \$7,586,900 (up 28%) | \$10,081,449 (up 87%) |
| 2018 | \$29,919,212 (up 59%) | \$11,365,617 (up 49%) | \$7,530,500 (down 25%) |
| 2019 | \$17,673,560 (down 40%) | \$13,023,795 (up 14%) | \$7,657,530 (up 1%) |
| 2020 | \$27,964,895 (up 58%) | \$17,236,286 (up 32%) | \$9,006,500 (up 17%) |
| 2021 | \$31,662,400 (up 13%) | \$15,644,243 (down 9%) | \$17,946,000 (up 99%) |

| AVERAGE SALES PRICE | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|---------------------|---------------------------------|-----------------------|---------------------------|
| | 2015 | \$712,095 (up 51%) | \$332,086 (down 3%) |
| 2016 | \$583,302 (down 18%) | \$392,900 (up 18%) | \$383,286 (down 5%) |
| 2017 | \$668,655 (up 14%) | \$421,494 (up 7%) | \$438,324 (up 14%) |
| 2018 | \$854,835 (up 27%) | \$473,567 (up 12%) | \$418,361 (down 4%) |
| 2019 | \$706,942 (down 17%) | \$542,658 (up 14%) | \$510,502 (up 22%) |
| 2020 | \$1,271,132 (up 79%) | \$820,776 (up 51%) | \$562,906 (up 10%) |
| 2021 | \$1,439,200 (up 13%) | \$823,381 (up 0%) | \$1,055,647 (up 87%) |

TOWNHOMES

| # Active Listings / # Under Contract / # Sold | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|---|--------------------------------------|---------------------------------------|----------------------------------|
| | 2015 | 101 / 19 / 18 (-1% / -13% / +12%) | 10 / 4 / 3 (+66% / +% / +%) |
| 2016 | 72 / 24 / 21 (-28% / +26% / +16%) | 12 / 5 / 1 (+20% / +25% / -66%) | 6 / 2 / 1 (+50% / +100% / +%) |
| 2017 | 96 / 57 / 19 (+33% / +137% / -9%) | 5 / 4 / 2 (-58% / -20% / +100%) | 1 / 1 / 1 (-83% / -50% / 0%) |
| 2018 | 59 / 31 / 33 (-38% / -45% / +73%) | 4 / 2 / 4 (-20% / -50% / +100%) | 1 / 0 / 0 (0% / -% / -%) |
| 2019 | 36 / 25 / 20 (-38% / -19% / -39%) | 15 / 9 / 5 (+275% / +350% / +25%) | 1 / 1 / 0 (0% / +0% / 0%) |
| 2020 | 65 / 17 / 14 (+80% / -32% / -30%) | 11 / 7 / 5 (-26% / -22% / 0%) | 0 / 0 / 0 (-% / -% / 0%) |
| 2021 | 35 / 23 / 15 (-46% / +35% / +7%) | 31 / 30 / 8 (+181% / +328% / +60%) | 2 / 1 / 1 (+% / +% / +%) |

| SOLD VOLUME | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|-------------|---------------------------------|---------------------------|---------------------------|
| | 2015 | \$5,937,400 (down 12%) | \$450,000 (up %) |
| 2016 | \$8,326,620 (up 40%) | \$353,000 (down 21%) | \$256,000 (up %) |
| 2017 | \$9,890,925 (up 18%) | \$704,000 (up 99%) | \$213,750 (down 16%) |
| 2018 | \$16,066,671 (up 62%) | \$1,124,000 (up 59%) | \$0 (down %) |
| 2019 | \$14,897,737 (down 7%) | \$2,758,500 (up 145%) | \$0 0% |
| 2020 | \$8,509,918 (down 42%) | \$2,503,750 (down 9%) | \$0 0% |
| 2021 | \$11,074,757 (up 30%) | \$4,921,000 (up 96%) | \$366,000 (up %) |

| AVERAGE SALES PRICE | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake |
|---------------------|---------------------------------|-------------------------|---------------------------|
| | 2015 | \$329,856 (down 22%) | \$150,000 (up %) |
| 2016 | \$396,506 (up 20%) | \$353,000 (up 135%) | \$256,000 (up %) |
| 2017 | \$520,575 (up 31%) | \$352,000 (down 0%) | \$213,750 (down 16%) |
| 2018 | \$486,869 (down 6%) | \$281,000 (down 20%) | \$0 (down %) |
| 2019 | \$744,887 (up 52%) | \$551,700 (up 96%) | \$0 0% |
| 2020 | \$607,851 (down 18%) | \$500,750 (down 9%) | \$0 0% |
| 2021 | \$738,317 (up 21%) | \$615,125 (up 22%) | \$366,000 (up %) |

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1st Quarter Sales - Year-to-Year Comparison

CONDOS

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|---|---------------------------------|---------------------------------------|---|-------------------------------------|
| # Active Listings / # Under Contract / # Sold | 2015 | 175 / 48 / 42 (-27% / -7% / -4%) | 86 / 25 / 12 (up 17% / +400% / +71%) | 18 / 8 / 7 (+5% / +300% / +250%) |
| | 2016 | 124 / 52 / 43 (-29% / +8% / +2%) | 44 / 17 / 19 (-48% / -32% / +58%) | 10 / 4 / 4 (-44% / -50% / -42%) |
| | 2017 | 108 / 69 / 39 (-12% / +32% / -9%) | 47 / 17 / 18 (+6% / 0% / -5%) | 13 / 6 / 3 (+30% / +50% / -25%) |
| | 2018 | 84 / 60 / 43 (-22% / -13% / +10%) | 38 / 25 / 25 (-19% / +47% / +38%) | 19 / 6 / 6 (+46% / 0% / +100%) |
| | 2019 | 134 / 69 / 59 (+59% / +15% / +37%) | 46 / 23 / 21 (+21% / -8% / -16%) | 13 / 2 / 4 (-31% / -66% / -33%) |
| | 2020 | 117 / 37 / 50 (-12% / -46% / -15%) | 36 / 18 / 17 (-21% / -21% / -19%) | 20 / 4 / 3 (+53% / +100% / -25%) |
| | 2021 | 86 / 65 / 51 (-26% / +75% / +2%) | 26 / 23 / 17 (-27% / +27% / 0%) | 13 / 5 / 6 (-35% / +25% / +100%) |

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|-------------|---------------------------------|---------------------------|---------------------------|---------------------------|
| SOLD VOLUME | 2015 | \$8,957,740 (up 1%) | \$1,244,600 (up 30%) | \$1,068,000 (up 281%) |
| | 2016 | \$10,885,950 (up 21%) | \$2,789,400 (up 124%) | \$724,500 (down 32%) |
| | 2017 | \$9,542,400 (down 12%) | \$3,257,800 (up 16%) | \$535,000 (down 26%) |
| | 2018 | \$15,028,700 (up 57%) | \$4,497,750 (up 38%) | \$1,186,665 (up 121%) |
| | 2019 | \$23,876,300 (up 58%) | \$4,912,400 (up 9%) | \$1,022,000 (down 13%) |
| | 2020 | \$22,770,690 (down 4%) | \$3,101,500 (down 36%) | \$857,500 (down 16%) |
| | 2021 | \$23,537,338 (up 3%) | \$4,295,000 (up 38%) | \$1,939,900 (up 126%) |

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|---------------------|---------------------------------|------------------------|---------------------------|------------------------|
| AVERAGE SALES PRICE | 2015 | \$213,280 (up 6%) | \$103,717 (down 24%) | \$152,571 (up 8%) |
| | 2016 | \$253,162 (up 18%) | \$146,811 (up 41%) | \$181,125 (up 18%) |
| | 2017 | \$244,677 (down 3%) | \$180,989 (up 23%) | \$178,333 (down 1%) |
| | 2018 | \$349,505 (up 42%) | \$179,910 (down 0%) | \$197,778 (up 10%) |
| | 2019 | \$404,683 (up 15%) | \$233,924 (up 30%) | \$255,500 (up 29%) |
| | 2020 | \$455,414 (up 12%) | \$182,441 (down 22%) | \$285,833 (up 11%) |
| | 2021 | \$461,516 (up 1%) | \$252,647 (up 38%) | \$323,317 (up 13%) |

VACANT LAND

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|---|---------------------------------|---|---------------------------------------|--|
| # Active Listings / # Under Contract / # Sold | 2015 | 183 / 16 / 13 (-12% / +45% / +44%) | 186 / 9 / 9 (-1% / +80% / +80%) | 80 / 3 / 3 (-5% / 0% / 0%) |
| | 2016 | 183 / 12 / 10 (0% / -25% / -23%) | 160 / 12 / 9 (-13% / +33% / 0%) | 86 / 7 / 3 (+7% / +133% / 0%) |
| | 2017 | 159 / 27 / 20 (-13% / +125% / +100%) | 154 / 11 / 7 (-3% / -8% / -22%) | 75 / 10 / 9 (-12% / +42% / +200%) |
| | 2018 | 127 / 29 / 22 (-20% / +7% / +10%) | 138 / 21 / 10 (-10% / +90% / +42%) | 73 / 17 / 19 (-2% / +70% / +111%) |
| | 2019 | 109 / 23 / 15 (-14% / -20% / -31%) | 115 / 17 / 16 (-16% / -19% / +60%) | 59 / 4 / 7 (-19% / -76% / -63%) |
| | 2020 | 95 / 16 / 20 (-12% / -30% / +33%) | 106 / 11 / 8 (-7% / -35% / -50%) | 71 / 8 / 7 (+20% / +100% / 0%) |
| | 2021 | 94 / 50 / 48 (-1% / +212% / +140%) | 96 / 59 / 43 (-9% / +436% / +437%) | 37 / 18 / 17 (-47% / +125% / +142%) |

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|-------------|---------------------------------|---------------------------|----------------------------|----------------------------|
| SOLD VOLUME | 2015 | \$1,332,250 (down 30%) | \$368,100 (up 64%) | \$507,400 (up 428%) |
| | 2016 | \$1,325,050 (down 0%) | \$336,500 (down 8%) | \$60,675 (down 88%) |
| | 2017 | \$3,599,000 (up 171%) | \$472,500 (up 40%) | \$1,751,500 (up 2,786%) |
| | 2018 | \$3,378,600 (down 6%) | \$637,500 (up 34%) | \$1,577,800 (down 9%) |
| | 2019 | \$2,692,000 (down 20%) | \$1,806,399 (up 183%) | \$525,000 (down 66%) |
| | 2020 | \$4,166,500 (up 54%) | \$209,100 (down 88%) | \$789,400 (up 50%) |
| | 2021 | \$12,840,720 (up 208%) | \$5,218,320 (up 2,395%) | \$1,830,505 (up 131%) |

| | Winter Park, Fraser & Tabernash | Granby | Lake Granby to Grand Lake | |
|---------------------|---------------------------------|-------------------------|---------------------------|------------------------|
| AVERAGE SALES PRICE | 2015 | \$102,481 (down 51%) | \$40,900 (down 8%) | \$169,133 (up 428%) |
| | 2016 | \$132,505 (up 29%) | \$37,389 (down 8%) | \$20,225 (down 88%) |
| | 2017 | \$179,950 (up 35%) | \$67,500 (up 80%) | \$194,611 (up 862%) |
| | 2018 | \$153,573 (down 14%) | \$63,750 (down 5%) | \$83,042 (down 57%) |
| | 2019 | \$179,467 (up 16%) | \$112,900 (up 77%) | \$75,000 (down 9%) |
| | 2020 | \$208,325 (up 16%) | \$26,138 (down 76%) | \$112,771 (up 50%) |
| | 2021 | \$267,515 (up 28%) | \$121,356 (up 364%) | \$107,677 (down 4%) |

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