

PO Box 58
78622 US Hwy 40 (Main Office)
78967 US Hwy 40 (South Office)



Main: (970) 726-2600
Fax: (970) 726-2616

www.rewinterpark.com

1st Quarter Sales Comparison Year-to-Year

SINGLE FAMILY

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	153 / 35 / 34 (+3% / +133% / +126%)	96 / 16 / 11 (-7% / -27% / -50%)
2015	147 / 28 / 15 (-3% / -20% / -55%)	83 / 19 / 14 (-13% / +18% / +27%)	101 / 20 / 17 (+17% / +81% / +88%)
2016	138 / 39 / 24 (-6% / +39% / +60%)	67 / 19 / 15 (-19% / 0% / +7%)	74 / 23 / 14 (-26% / +15% / -17%)
2017	125 / 34 / 28 (-9% / -12% / +16%)	59 / 30 / 18 (-11% / +57% / +20%)	62 / 26 / 23 (-16% / +13% / +64%)
2018	73 / 21 / 35 (-41% / -38% / +25%)	62 / 27 / 24 (+5% / -10% / +33%)	51 / 23 / 18 (-17% / -11% / -21%)
2019	61 / 28 / 25 (-16% / +33% / -28%)	68 / 32 / 24 (+9% / +18% / 0%)	45 / 20 / 15 (-11% / -13% / -16%)
2020	52 / 19 / 22 (-14% / -32% / -12%)	59 / 17 / 21 (-13% / -46% / -12%)	51 / 19 / 16 (+13% / -5% / +6%)

SOLD VOLUME	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	\$15,969,909 (up 82%)	\$3,793,580 (down 51%)
2015	\$10,681,425 (down 33%)	\$4,649,200 (up 22%)	\$6,860,508 (up 87%)
2016	\$13,999,242 (up 31%)	\$5,893,500 (up 26%)	\$5,366,000 (down 21%)
2017	\$18,722,338 (up 33%)	\$10,081,449 (up 28%)	\$7,586,900 (up 87%)
2018	\$29,919,212 (up 59%)	\$11,365,617 (up 49%)	\$7,530,500 (down 25%)
2019	\$17,673,560 (down 40%)	\$13,023,795 (up 14%)	\$7,657,530 (up 1%)
2020	\$27,964,895 (up 58%)	\$17,236,286 (up 32%)	\$9,006,500 (up 17%)

AVERAGE SALES PRICE	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	\$469,703 (down 19%)	\$344,871 (down 3%)
2015	\$712,095 (up 51%)	\$332,086 (down 3%)	\$403,559 (down 0%)
2016	\$583,302 (down 18%)	\$392,900 (up 18%)	\$383,286 (down 5%)
2017	\$668,655 (up 14%)	\$421,494 (up 7%)	\$438,324 (up 14%)
2018	\$854,835 (up 27%)	\$473,567 (up 12%)	\$418,361 (down 4%)
2019	\$706,942 (down 17%)	\$542,658 (up 14%)	\$510,502 (up 22%)
2020	\$1,271,132 (up 79%)	\$820,776 (up 51%)	\$562,906 (up 10%)

TOWNHOMES

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	103 / 22 / 16 (+8% / +22% / +23%)	6 / 0 / 0 (-14% / 0% / -%)
2015	101 / 19 / 18 (-1% / -13% / +12%)	10 / 4 / 0 (+66% / +% / +%)	4 / 1 / 0 (+33% / +% / 0%)
2016	72 / 24 / 21 (-28% / +26% / +16%)	12 / 5 / 1 (+20% / +25% / -66%)	6 / 2 / 1 (+50% / +100% / +%)
2017	96 / 57 / 19 (+33% / +137% / -9%)	5 / 4 / 2 (-58% / -20% / +100%)	1 / 1 / 1 (-83% / -50% / 0%)
2018	59 / 31 / 33 (-38% / -45% / +73%)	4 / 2 / 4 (-20% / -50% / +100%)	1 / 0 / 0 (0% / -% / -%)
2019	35 / 25 / 20 (-40% / -19% / -39%)	15 / 9 / 5 (+275% / +350% / +25%)	1 / 1 / 0 (0% / +% / 0%)
2020	65 / 17 / 14 (+85% / -32% / -30%)	9 / 7 / 5 (-40% / -22% / 0%)	0 / 0 / 0 (-% / -% / 0%)

SOLD VOLUME	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	\$6,819,900 (up 47%)	\$0 (-)
2015	\$5,937,400 (down 12%)	\$450,000 (+)	\$0 (0%)
2016	\$8,326,620 (up 40%)	\$353,000 (down 21%)	\$256,000 (+)
2017	\$9,890,925 (up 18%)	\$704,000 (up 99%)	\$213,750 (down 16%)
2018	\$16,066,671 (up 62%)	\$1,124,000 (up 59%)	\$0 (-)
2019	\$14,897,737 (down 7%)	\$2,758,500 (up 145%)	\$0 (0%)
2020	\$8,509,918 (down 42%)	\$2,503,750 (down 9%)	\$0 (0%)

AVERAGE SALES PRICE	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2014	\$426,244 (up 19%)	\$0 (-)
2015	\$329,856 (down 22%)	\$150,000 (+)	\$0 (0%)
2016	\$396,506 (up 20%)	\$353,000 (up 135%)	\$256,000 (+)
2017	\$520,575 (up 31%)	\$352,000 (down 0%)	\$213,750 (down 16%)
2018	\$486,869 (down 6%)	\$281,000 (down 20%)	\$0 (-)
2019	\$744,887 (up 52%)	\$551,700 (up 96%)	\$0 (0%)
2020	\$607,851 (down 18%)	\$500,750 (down 9%)	\$0 (0%)

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CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2014	241 / 52 / 44 (-8% / +44% / +4%)	73 / 5 / 7 (-37% / -79% / -70%)	17 / 2 / 2 (0% / +100% / +100%)
2015	175 / 48 / 42 (-27% / -7% / -4%)	86 / 25 / 12 (+17% / +400% / +71%)	18 / 8 / 7 (+5% / +300% / +250%)
2016	124 / 52 / 43 (-29% / +8% / +2%)	44 / 17 / 19 (-48% / -32% / +58%)	10 / 4 / 4 (-44% / -50% / -42%)
2017	108 / 69 / 39 (-12% / +32% / -9%)	47 / 17 / 18 (+6% / 0% / -5%)	13 / 6 / 3 (+30% / +50% / -25%)
2018	84 / 60 / 43 (-22% / -13% / +10%)	38 / 25 / 25 (-19% / +47% / +38%)	19 / 6 / 6 (+46% / 0% / +100%)
2019	129 / 69 / 59 (+53% / +15% / +37%)	46 / 23 / 21 (+21% / -8% / -16%)	13 / 2 / 4 (-31% / -66% / -33%)
2020	115 / 37 / 50 (-10% / -46% / -15%)	36 / 19 / 17 (-21% / -17% / -19%)	19 / 4 / 3 (+46% / +100% / -25%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2014	\$8,835,325 (up 2%)	\$955,825 (down 78%)	\$280,000 (up 21%)
2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$1,068,000 (up 281%)
2016	\$10,885,950 (up 21%)	\$724,500 (up 124%)	\$2,789,400 (down 32%)
2017	\$9,542,400 (down 12%)	\$3,257,800 (up 16%)	\$535,000 (down 26%)
2018	\$15,028,700 (up 57%)	\$4,497,750 (up 38%)	\$1,186,665 (up 121%)
2019	\$23,876,300 (up 58%)	\$4,912,400 (up 9%)	\$1,022,000 (down 13%)
2020	\$4,166,500 (up 54%)	\$209,100 (down 88%)	\$789,400 (up 50%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2014	\$200,803 (down 1%)	\$136,546 (down 27%)	\$140,000 (down 39%)
2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$152,571 (up 8%)
2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)
2017	\$244,677 (down 3%)	\$180,989 (up 23%)	\$178,333 (down 1%)
2018	\$349,505 (up 42%)	\$179,910 (down 0%)	\$197,778 (up 10%)
2019	\$404,683 (up 15%)	\$233,924 (up 30%)	\$255,500 (up 29%)
2020	\$455,414 (up 12%)	\$182,441 (down 22%)	\$285,833 (up 11%)

VACANT LAND

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2014	209 / 11 / 9 (0% / -26% / -30%)	189 / 5 / 5 (+19% / -28% / +25%)	85 / 3 / 3 (-15% / +50% / +50%)
2015	183 / 16 / 13 (-12% / +45% / +44%)	186 / 9 / 9 (-1% / +80% / +80%)	80 / 3 / 3 (-5% / 0% / 0%)
2016	183 / 12 / 10 (0% / -25% / -23%)	160 / 12 / 9 (-13% / +33% / 0%)	86 / 7 / 3 (+7% / +133% / 0%)
2017	159 / 27 / 20 (-13% / +125% / +100%)	154 / 11 / 7 (-3% / -8% / -22%)	75 / 10 / 9 (-12% / +42% / +200%)
2018	127 / 29 / 22 (20% / +7% / +10%)	138 / 21 / 10 (-10% / +90% / +42%)	73 / 17 / 19 (-2% / +70% / +111%)
2019	109 / 23 / 15 (-14% / -20% / -31%)	115 / 17 / 16 (-16% / -19% / +60%)	59 / 4 / 7 (-19% / -20% / -31%)
2020	92 / 18 / 20 (-15% / -21% / +33%)	106 / 11 / 8 (-7% / -35% / -50%)	71 / 9 / 7 (+20% / +125% / 0%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2014	\$1,910,588 (down 26%)	\$224,400 (up 88%)	\$96,000 (down 2%)
2015	\$1,332,250 (down 30%)	\$368,100 (up 64%)	\$507,400 (up 428%)
2016	\$1,325,050 (down 0%)	\$60,675 (down 88%)	\$336,500 (down 8%)
2017	\$3,599,000 (up 171%)	\$472,500 (up 40%)	\$1,751,500 (up 2786%)
2018	\$3,378,600 (down 6%)	\$637,500 (up 34%)	\$1,577,800 (down 9%)
2019	\$2,692,000 (down 20%)	\$1,806,399 (up 183%)	\$525,000 (down 66%)
2020	\$4,166,500 (up 54%)	\$209,100 (down 88%)	\$789,400 (up 50%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2014	\$212,288 (up 5%)	\$44,880 (up 51%)	\$32,000 (down 35%)
2015	\$102,481 (down 51%)	\$40,900 (down 8%)	\$169,133 (up 428%)
2016	\$132,505 (up 29%)	\$37,389 (down 8%)	\$20,225 (down 88%)
2017	\$179,950 (up 35%)	\$67,500 (up 80%)	\$194,611 (up 862%)
2018	\$153,573 (down 14%)	\$63,750 (down 5%)	\$83,042 (down 57%)
2019	\$179,467 (up 16%)	\$112,900 (up 77%)	\$75,000 (down 9%)
2020	\$208,325 (up 16%)	\$26,138 (down 76%)	\$112,771 (up 50%)

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