

PO Box 58
78622 US Hwy 40 (Main Office)
78967 US Hwy 40 (South Office)

Main: (970) 726-2600
Fax: (970) 726-2616

www.rewinterpark.com



1st Quarter Sales Comparison Year-to-Year

SINGLE FAMILY

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	34 / 15 / 15 (-19% / -25% / +15%)	32 / 22 / 22 (-11% / +37% / +175%)
2014	45 / 35 / 34 (+32% / +133% / +126%)	25 / 16 / 11 (-21% / -27% / -50%)	20 / 11 / 9 (-28% / -21% / -40%)
2015	35 / 28 / 15 (-22% / -20% / -55%)	29 / 19 / 14 (+16% / +18% / +27%)	26 / 20 / 17 (+30% / +81% / +88%)
2016	55 / 39 / 24 (+57% / +39% / +60%)	27 / 19 / 15 (-6% / 0% / +7%)	25 / 23 / 14 (-3% / +15% / -17%)
2017	47 / 34 / 28 (-14% / -12% / +16%)	28 / 30 / 18 (+3% / +57% / +20%)	19 / 26 / 23 (-24% / +13% / +64%)
2018	24 / 21 / 35 (-48% / -38% / +25%)	30 / 27 / 24 (+7% / -10% / +33%)	25 / 23 / 18 (+31% / -11% / -21%)
2019	31 / 26 / 25 (+29% / +23% / -28%)	30 / 35 / 24 (0% / +29% / 0%)	20 / 19 / 15 (-20% / -17% / -16%)

SOLD VOLUME	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	\$8,770,600 (up 2%)	\$7,825,089 (up 298%)
2014	\$15,969,909 (up 82%)	\$3,793,580 (down 51%)	\$3,652,500 (down 6%)
2015	\$10,681,425 (down 33%)	\$4,649,200 (up 22%)	\$6,860,508 (up 87%)
2016	\$13,999,242 (up 31%)	\$5,893,500 (up 26%)	\$5,366,000 (down 21%)
2017	\$18,722,338 (up 33%)	\$7,586,900 (up 28%)	\$10,081,449 (up 87%)
2018	\$29,919,212 (up 59%)	\$11,365,617 (up 49%)	\$7,530,500 (down 25%)
2019	\$17,671,060 (down 40%)	\$13,023,795 (up 14%)	\$7,657,530 (up 1%)

AVERAGE SALES PRICE	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	\$584,707 (down 11%)	\$355,686 (up 45%)
2014	\$469,703 (down 19%)	\$344,871 (down 3%)	\$405,833 (up 55%)
2015	\$712,095 (up 51%)	\$332,086 (down 3%)	\$403,559 (down 1%)
2016	\$583,302 (down 18%)	\$392,900 (up 18%)	\$383,286 (down 5%)
2017	\$668,655 (up 14%)	\$421,494 (up 7%)	\$438,324 (up 14%)
2018	\$854,835 (up 27%)	\$473,567 (up 12%)	\$418,361 (down 4%)
2019	\$706,842 (down 17%)	\$542,658 (up 14%)	\$510,502 (up 22%)

TOWNHOMES

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	27 / 18 / 13 (+3% / -21% / -45%)	2 / 0 / 1 (-33% / 0% / +100%)
2014	35 / 22 / 16 (+29% / +22% / +23%)	1 / 0 / 0 (-50% / 0% / -100%)	1 / 0 / 0 (+100% / 0% / -100%)
2015	18 / 19 / 18 (-48% / -13% / +12%)	3 / 4 / 3 (+200% / +% / +%)	1 / 1 / 0 (0% / +100% / 0%)
2016	40 / 24 / 21 (+122% / +26% / +16%)	6 / 5 / 1 (+100% / +25% / -66%)	4 / 2 / 1 (+300% / +100% / +100%)
2017	54 / 57 / 19 (+35% / +137% / -9%)	2 / 4 / 2 (-66% / -20% / +100%)	1 / 1 / 1 (-75% / -50% / 0%)
2018	34 / 31 / 33 (-37% / -45% / +73%)	2 / 2 / 4 (0% / -50% / +100%)	0 / 0 / 0 (0% / 0% / 0%)
2019	21 / 24 / 20 (-38% / -22% / -39%)	9 / 9 / 5 (+350% / +350% / +25%)	1 / 1 / 0 (+% / +% / 0%)

SOLD VOLUME	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	\$4,620,950 (down 52%)	\$295,000 (-)
2014	\$6,819,900 (up 47%)	\$0 (-)	\$0 (-)
2015	\$5,937,400 (down 12%)	\$450,000 (up %)	\$0 (-)
2016	\$8,326,620 (up 40%)	\$353,000 (down 21%)	\$256,000 (up %)
2017	\$9,890,925 (up 18%)	\$704,000 (up 99%)	\$213,750 (down 16%)
2018	\$16,066,671 (up 62%)	\$1,124,000 (up 59%)	\$0 (-)
2019	\$14,897,737 (down 7%)	\$2,758,500 (up 145%)	\$0 (-)

AVERAGE SALES PRICE	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2013	\$355,458 (down 11%)	\$295,000 (-)
2014	\$426,244 (up 19%)	\$0 (-)	\$0 (-)
2015	\$329,856 (down 22%)	\$150,000 (up %)	\$0 (-)
2016	\$396,506 (up 20%)	\$353,000 (up 135%)	\$256,000 (up %)
2017	\$520,575 (up 31%)	\$352,000 (down %)	\$213,750 (down 16%)
2018	\$486,869 (down 6%)	\$281,000 (down 20%)	\$0 (-)
2019	\$744,887 (up 52%)	\$551,700 (up 96%)	\$0 (-)

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CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
# Active Listings / # Under Contract / # Sold	2013	70 / 36 / 42 (-15% / +2% / +44%)	27 / 24 / 24 (-6% / +20% / +50%)	5 / 1 / 1 (0% / -50% / -66%)
	2014	54 / 52 / 44 (-22% / +44% / +4%)	24 / 5 / 7 (-11% / -79% / -70%)	4 / 2 / 2 (-20% / +100% / +100%)
	2015	82 / 48 / 42 (+51% / -7% / -4%)	32 / 25 / 12 (+33% / +400% / +71%)	5 / 8 / 7 (+25% / +300% / +250%)
	2016	58 / 52 / 43 (-29% / +8% / +2%)	22 / 17 / 19 (-31% / -32% / +58%)	0 / 4 / 4 (-% / +50% / -42%)
	2017	73 / 69 / 39 (+25% / +32% / -9%)	31 / 17 / 18 (+40% / 0% / -5%)	8 / 6 / 3 (+% / +50% / -25%)
	2018	61 / 60 / 43 (-16% / -13% / +10%)	24 / 25 / 25 (-22% / +47% / +38%)	14 / 6 / 6 (+75% / 0% / +100%)
	2019	83 / 70 / 59 (+36% / +16% / +37%)	30 / 23 / 21 (+25% / -8% / -16%)	2 / 2 / 4 (-85% / -66% / -33%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
SOLD VOLUME	2013	\$8,581,781 (up 54%)	\$4,501,800 (up 243%)	\$230,002 (down 51%)
	2014	\$8,835,325 (up 2%)	\$955,825 (down 78%)	\$280,000 (up 21%)
	2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$1,068,000 (up 281%)
	2016	\$10,885,950 (up 21%)	\$2,789,400 (up 124%)	\$724,500 (down 32%)
	2017	\$9,542,400 (down 12%)	\$3,257,800 (up 16%)	\$535,000 (down 26%)
	2018	\$15,028,700 (up 57%)	\$4,497,750 (up 38%)	\$1,186,665 (up 121%)
	2019	\$23,876,300 (up 58%)	\$4,912,400 (up 9%)	\$1,022,000 (down 13%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
AVERAGE SALES PRICE	2013	\$204,328 (up 6%)	\$187,575 (up 129%)	\$230,002 (up 45%)
	2014	\$200,803 (down 1%)	\$136,546 (down 27%)	\$140,000 (down 39%)
	2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$152,571 (up 8%)
	2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)
	2017	\$244,677 (down 3%)	\$180,989 (up 23%)	\$178,333 (down 1%)
	2018	\$349,505 (up 42%)	\$179,910 (down %)	\$197,778 (up 10%)
	2019	\$404,683 (up 15%)	\$233,924 (up 30%)	\$255,500 (up 29%)

VACANT LAND

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
# Active Listings / # Under Contract / # Sold	2013	31 / 15 / 13 (0% / +200% / +85%)	19 / 7 / 4 (-55% / -36% / -42%)	10 / 2 / 2 (-47% / -60% / -33%)
	2014	20 / 11 / 9 (-35% / -26% / -30%)	44 / 5 / 5 (+131% / -28% / +25%)	13 / 3 / 3 (+30% / +50% / +50%)
	2015	37 / 16 / 13 (+85% / +45% / +44%)	49 / 9 / 9 (+11% / +80% / +80%)	23 / 3 / 3 (+76% / 0% / 0%)
	2016	24 / 12 / 10 (-35% / -25% / -23%)	30 / 12 / 9 (-38% / +33% / 0%)	6 / 7 / 3 (-73% / +133% / 0%)
	2017	41 / 27 / 20 (+70% / +125% / +100%)	31 / 11 / 7 (+3% / -8% / -22%)	2 / 10 / 9 (-66% / +42% / +200%)
	2018	29 / 29 / 22 (-29% / +7% / +10%)	39 / 21 / 10 (+25% / +90% / +42%)	15 / 17 / 19 (+650% / +70% / +111%)
	2019	18 / 23 / 15 (-37% / -20% / -31%)	19 / 17 / 15 (-51% / -19% / +50%)	12 / 4 / 7 (-20% / -76% / -63%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
SOLD VOLUME	2013	\$2,609,500 (up 124%)	\$118,750 (down 57%)	\$98,500 (down 74%)
	2014	\$1,910,588 (down 26%)	\$224,400 (up 88%)	\$96,000 (down 2%)
	2015	\$1,332,250 (down 30%)	\$368,100 (up 64%)	\$507,400 (up 428%)
	2016	\$1,325,050 (-%)	\$336,500 (down 8%)	\$60,675 (down 88%)
	2017	\$3,599,000 (up 171%)	\$472,500 (up 40%)	\$1,751,500 (up 2,786%)
	2018	\$3,378,600 (down 6%)	\$637,500 (up 34%)	\$1,577,800 (down 9%)
	2019	\$2,692,000 (down 20%)	\$806,400 (up 26%)	\$525,000 (down 66%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake	
AVERAGE SALES PRICE	2013	\$200,731 (up 20%)	\$29,688 (down 25%)	\$49,250 (down 61%)
	2014	\$212,288 (up 5%)	\$44,880 (up 51%)	\$32,000 (down 35%)
	2015	\$102,481 (down 51%)	\$40,900 (down 8%)	\$169,133 (up 428%)
	2016	\$132,505 (up 29%)	\$37,389 (down 8%)	\$20,225 (down 88%)
	2017	\$179,950 (up 35%)	\$67,500 (up 80%)	\$194,611 (up 862%)
	2018	\$153,573 (down 14%)	\$63,750 (down 5%)	\$83,042 (down 57%)
	2019	\$179,467 (up 16%)	\$53,760 (down 15%)	\$75,000 (down 9%)

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