

1st - 3rd Quarter Sales Comparison Year-to-Year

RESIDENTIAL

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2012	489 / 126 / 114 (-13% / +25% / +26%)	220 / 62 / 46 (-16% / +27% / +13%)	225 / 63 / 52 (-16% / +33% / +16%)
2013	441 / 117 / 101 (-10% / -7% / -11%)	197 / 61 / 65 (-11% / -2% / +41%)	199 / 67 / 65 (-12% / +6% / +25%)
2014	503 / 164 / 148 (+14% / +40% / +46%)	197 / 72 / 57 (0% / +18% / -12%)	193 / 59 / 51 (-3% / -12% / -22%)
2015	460 / 163 / 134 (-9% / 0% / -9%)	182 / 70 / 68 (-8% / -3% / +16%)	200 / 87 / 70 (+4% / +53% / +37%)
2016	426 / 226 / 159 (-7% / +39% / +19%)	160 / 77 / 72 (-12% / +10% / +6%)	182 / 89 / 74 (-9% / +2% / +6%)
2017	405 / 262 / 220 (-5% / +14% / +28%)	168 / 110 / 104 (+4% / +30% / +31%)	156 / 86 / 82 (-17% / -4% / +10%)
2018	327 / 224 / 247 (-24% / -17% / +12%)	188 / 110 / 106 (+12% / 0% / +2%)	152 / 84 / 80 (-3% / -3% / -3%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2012	\$54,834,950 (up 47%)	\$13,622,510 (up 7%)	\$14,664,033 (up 22%)
2013	\$46,655,903 (down 15%)	\$23,318,757 (up 71%)	\$18,953,700 (up 30%)
2014	\$70,590,758 (up 51%)	\$20,955,642 (down 10%)	\$16,404,708 (down 13%)
2015	\$68,509,690 (down 3%)	\$23,565,100 (up 11%)	\$27,042,908 (up 65%)
2016	\$80,487,871 (up 17%)	\$26,497,923 (up 12%)	\$29,626,070 (up 10%)
2017	\$136,497,045 (up 70%)	\$46,082,480 (up 74%)	\$35,896,424 (up 18%)
2018	\$166,264,815 (up 22%)	\$49,141,604 (up 6%)	\$42,129,068 (up 15%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2012	\$481,008 (up 7%)	\$296,141 (down 9%)	\$295,491 (up 9%)
2013	\$455,901 (down 5%)	\$332,224 (up 12%)	\$241,592 (down 18%)
2014	\$454,535 0%	\$346,357 (up 4%)	\$325,900 (up 35%)
2015	\$484,693 (up 6%)	\$346,546 0%	\$386,327 (up 19%)
2016	\$506,213 (up 5%)	\$368,027 (up 6%)	\$400,352 (up 4%)
2017	\$620,441 (up 18%)	\$443,101 (up 17%)	\$437,761 (up 9%)
2018	\$687,045 (up 10%)	\$463,600 (up 4%)	\$526,613 (up 20%)

CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2012	524 / 108 / 86 (-6% / -14% / -21%)	230 / 112 / 109 (+28% / +187% / +179%)	33 / 8 / 7 (-15% / -27% / -30%)
2013	522 / 134 / 111 (-0% / +24% / +19%)	202 / 53 / 51 (-14% / -55% / -55%)	32 / 7 / 7 (-3% / -12% / 0%)
2014	447 / 125 / 120 (-14% / -7% / +8%)	168 / 57 / 59 (-17% / +8% / +16%)	23 / 10 / 10 (-28% / +43% / +43%)
2015	387 / 183 / 146 (-13% / +46% / +22%)	129 / 39 / 32 (-23% / -32% / -46%)	30 / 8 / 8 (+30% / -20% / -20%)
2016	301 / 238 / 211 (-22% / +30% / +44%)	111 / 65 / 55 (-14% / +67% / +72%)	23 / 17 / 17 (-23% / +113% / +113%)
2017	269 / 228 / 190 (-12% / -4% / -11%)	91 / 67 / 66 (-21% / +2% / +17%)	37 / 27 / 25 (+38% / +37% / +32%)
2018	263 / 224 / 188 (-2% / -2% / -1%)	78 / 61 / 66 (-14% / -8% / 0%)	41 / 23 / 22 (+10% / -15% / -12%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2012	\$22,441,797 (up 7%)	\$5,539,748 (down 35%)	\$970,450 (down 3%)
2013	\$23,334,939 (up 4%)	\$9,489,922 (up 71%)	\$1,503,602 (up 55%)
2014	\$29,961,905 (up 21%)	\$4,194,026 (down 44%)	\$1,034,500 (down 31%)
2015	\$36,187,504 (up 20%)	\$6,830,850 (up 63%)	\$2,484,400 (up 140%)
2016	\$52,554,463 (up 44%)	\$8,536,225 (up 24%)	\$3,390,650 (up 22%)
2017	\$52,906,997 0%	\$11,042,850 (up 29%)	\$5,357,102 (up 57%)
2018	\$65,092,122 (up 22%)	\$13,562,050 (up 13%)	\$5,615,715 (up 4%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2012	\$202,178 (down 16%)	\$108,623 (up 42%)	\$138,636 (down 3%)
2013	\$194,458 (down 4%)	\$160,846 (up 48%)	\$150,360 (up 9%)
2014	\$205,219 (up 6%)	\$131,063 (down 19%)	\$147,786 (down 2%)
2015	\$234,984 (up 14%)	\$119,839 (down 8%)	\$146,141 (down 1%)
2016	\$249,073 (up 6%)	\$155,204 (up 29%)	\$199,450 (up 36%)
2017	\$278,458 (up 11%)	\$167,316 (up 7%)	\$214,284 (up 8%)
2018	\$346,235 (up 24%)	\$205,486 (up 22%)	\$255,260 (up 19%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats. * January 1st through September 30th.



970-726-2600

www.REWinterPark.com

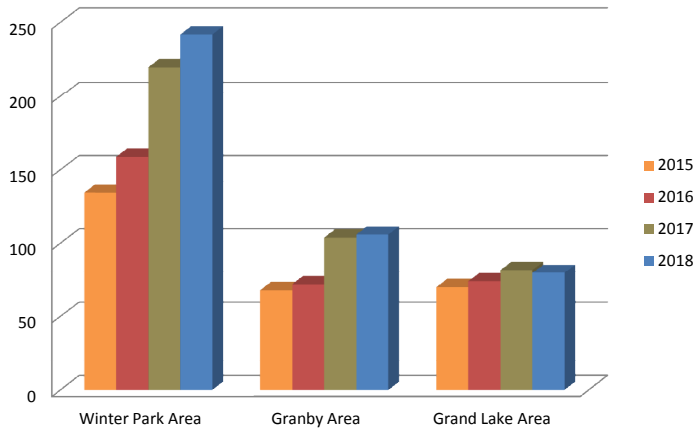
info@rewinterpark.com



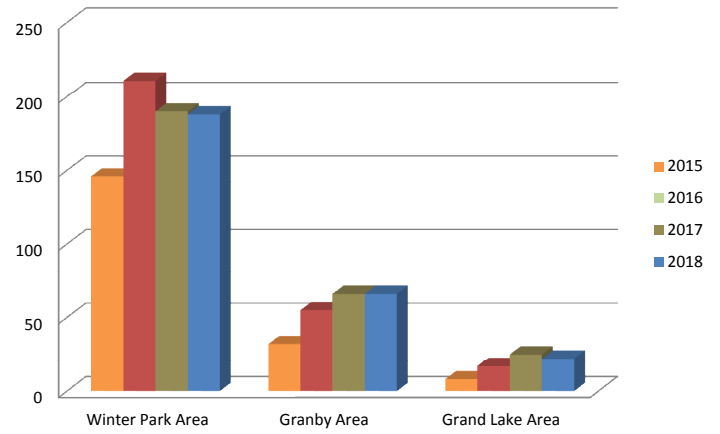
VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area
# SOLD			
2015	46	53	16
2016	48	36	31
2017	75	55	36
2018	61	64	45
AVERAGE SALES PRICE			
2015	\$97,948	\$42,570	\$101,969
2016	\$132,192	\$51,476	\$74,922
2017	\$153,871	\$75,247	\$126,601
2018	\$157,822	\$99,747	\$104,579
TOTAL SALES VOLUME			
2015	\$4,505,600	\$2,256,192	\$1,631,500
2016	\$6,345,200	\$1,853,150	\$2,322,575
2017	\$11,540,320	\$4,138,600	\$4,557,650
2018	\$9,630,800	\$6,383,800	\$4,706,050

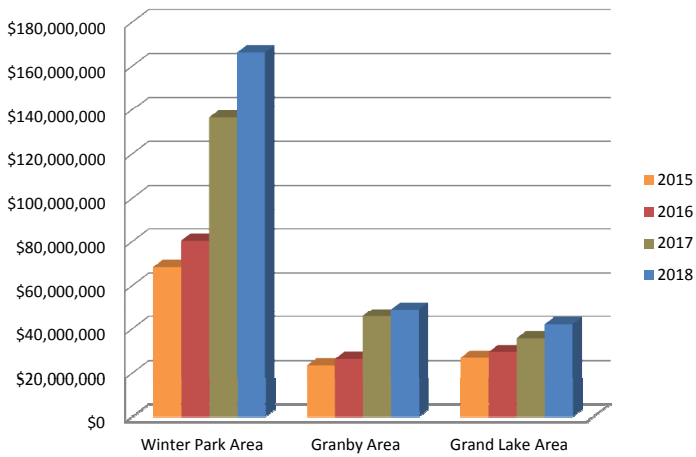
Residential - Number Sold



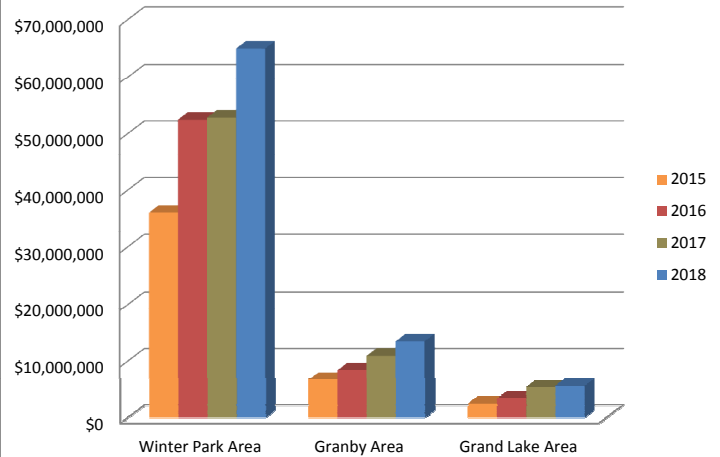
Condos - Number Sold



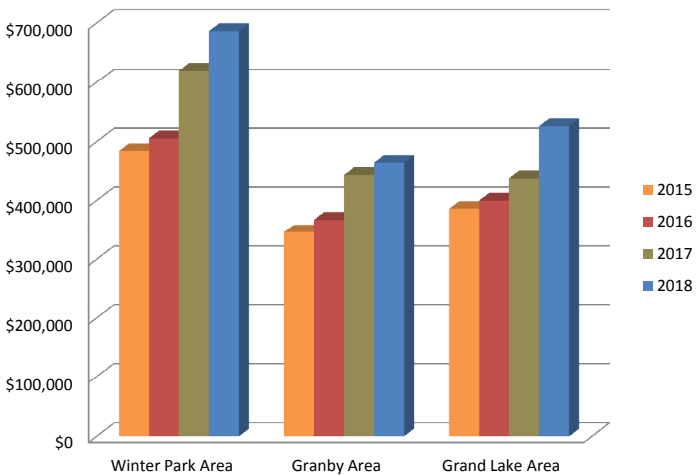
Residential - Sold Volume



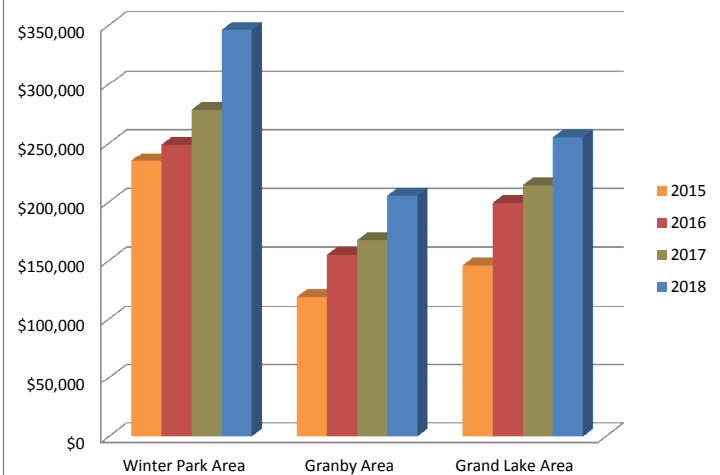
Condos - Sold Volume



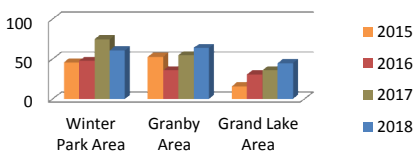
Residential - Average Sales Price



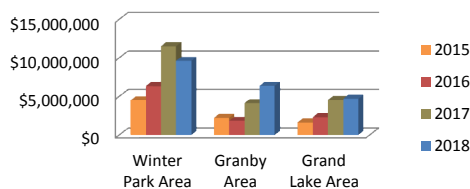
Condos - Average Sales Price



Vacant Land - Number Sold



Vacant Land - Sold Volume



Vacant Land - Average Sales Price

