

1st Quarter Sales Comparison Year-to-Year

RESIDENTIAL

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2012	309 / 43 / 37 (-10% / +126% / +61%)	131 / 17 / 8 (-24% / +113% / -38%)	135 / 14 / 11 (+6% / +27% / +22%)
2013	244 / 34 / 28 (-21% / -21% / -24%)	111 / 23 / 23 (-15% / +35% / +188%)	102 / 15 / 16 (-24% / +7% / +45%)
2014	255 / 57 / 52 (+5% / +68% / +86%)	101 / 19 / 11 (-9% / -17% / -52%)	81 / 11 / 19 (-21% / -27% / +19%)
2015	245 / 50 / 33 (-4% / -12% / -37%)	94 / 25 / 17 (-7% / +32% / +55%)	101 / 20 / 16 (+24% / +82% / -16%)
2016	210 / 63 / 45 (-16% / 36% / 33%)	79 / 24 / 16 (-17% / -8% / -6%)	80 / 25 / 24 (-21% / +10% / -18%)
2017	218 / 91 / 46 (4% / 31% / 2%)	62 / 33 / 20 (-22% / 38% / 25%)	63 / 27 / 33 (-21% / +8% / +60%)
2018	127 / 56 / 67 (-42% / -38% / +46%)	65 / 28 / 28 (+05% / -15% / +40%)	50 / 21 / 18 (-21% / -22% / -45%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2012	\$18,241,126 (up 77%)	\$1,961,537 (down 54%)	\$2,427,525 (up 13%)
2013	\$13,391,550 (down 27%)	\$8,120,086 (up 314%)	\$4,106,000 (up 69%)
2014	\$24,508,809 (up 83%)	\$3,793,580 (down 53%)	\$3,652,500 (down 11%)
2015	\$16,618,825 (down 32%)	\$5,099,200 (up 34%)	\$6,860,508 (up 88%)
2016	\$22,325,862 (up 34%)	\$6,246,500 (up 22%)	\$5,622,000 (down 18%)
2017	\$28,137,915 (up 26%)	\$8,290,900 (up 33%)	\$10,295,199 (up 83%)
2018	\$45,041,665 (up 60%)	\$12,489,617 (up 51%)	\$7,530,500 (down 27%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2012	\$493,003 (up 10%)	\$245,192 (down 25%)	\$220,684 (down 8%)
2013	\$470,083 (down 5%)	\$325,534 (up 33%)	\$225,343 (up 2%)
2014	\$471,323 (up 0.3%)	\$344,871 (up 8%)	\$405,833 (up 81%)
2015	\$520,976 (up 7%)	\$241,043 (down 13%)	\$403,559 (down 1%)
2016	\$489,904 (down 6%)	\$372,950 (up 55%)	\$319,643 (down 20%)
2017	\$598,195 (up 22%)	\$386,747 (up 4%)	\$326,037 (up 2%)
2018	\$672,264 (up 12%)	\$446,058 (up 15%)	\$418,361 (up 28%)

CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2012	309 / 35 / 29 (+8% / +6% / +38%)	118 / 20 / 16 (-24% / -52% / -36%)	20 / 2 / 3 (-4% / -33% / +50%)
2013	264 / 36 / 47 (-15% / +3% / +62%)	117 / 24 / 24 (-1% / +20% / +50%)	17 / 1 / 1 (-15% / -50% / -66%)
2014	241 / 53 / 42 (-9% / +47% / -11%)	73 / 5 / 7 (-38% / -79% / -71%)	16 / 2 / 2 (-6% / +100% / +100%)
2015	173 / 49 / 42 (-28% / -5% / 0%)	86 / 26 / 12 (+17% / +420% / +71%)	18 / 8 / 7 (0% / +200% / +100%)
2016	124 / 53 / 43 (-29% / +16% / +2%)	44 / 18 / 19 (-48% / -31% / +58%)	10 / 4 / 4 (-38% / -37% / -42%)
2017	108 / 69 / 39 (-12% / +30% / -9%)	47 / 17 / 18 (+7% / -05% / -5%)	13 / 6 / 3 (+30% / +50% / -25%)
2018	83 / 59 / 43 (-23% / -14% / +10%)	37 / 25 / 25 (-21% / +47% / +39%)	19 / 7 / 6 (+46% / +14% / +100%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2012	\$5,559,650 (down 1%)	\$1,309,455 (down 45%)	\$474,000 (up 63%)
2013	\$8,581,781 (up 54%)	\$4,501,800 (up 244%)	\$230,002 (down 51%)
2014	\$8,835,325 (up 3%)	\$955,825 (down 79%)	\$280,000 (up 22%)
2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$531,000 (up 89%)
2016	\$10,885,950 (up 21%)	\$2,789,400 (up 124%)	\$724,500 (up 36%)
2017	\$9,542,400 (down 12%)	\$3,257,800 (up 17%)	\$535,000 (down 26%)
2018	\$15,028,700 (up 57%)	\$4,497,750 (up 38%)	\$1,186,665 (up 122%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2012	\$191,712 (down 28%)	\$81,841 (down 20%)	\$158,000 (up 8%)
2013	\$204,328 (up 7%)	\$187,575 (up 129%)	\$230,002 (up 46%)
2014	\$200,803 (up 2%)	\$136,546 (down 27%)	\$140,000 (down 78%)
2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$152,571 (down 5%)
2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)
2017	\$244,677 (down 3%)	\$180,989 (up 23%)	\$178,333 (down 2%)
2018	\$349,505 (up 42%)	\$179,910 (down 1%)	\$197,778 (up 11%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats.



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www.REWinterPark.com

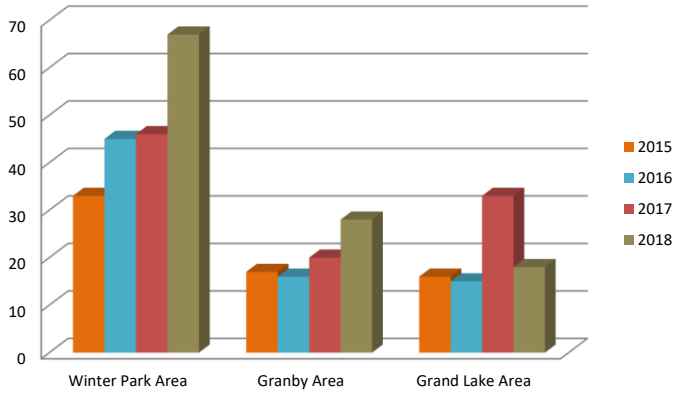
info@rewinterpark.com



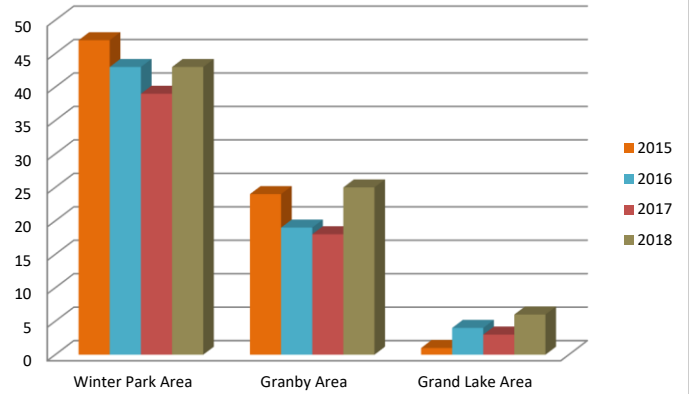
VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area
# SOLD			
2015	13	9	3
2016	10	9	3
2017	20	7	9
2018	22	10	19
AVERAGE SALES PRICE			
2015	\$102,481	\$40,900	\$169,133
2016	\$132,505	\$37,389	\$20,225
2017	\$179,950	\$67,500	\$194,611
2018	\$153,573	\$63,750	\$83,042
TOTAL SALES VOLUME			
2015	\$1,332,250	\$368,100	\$507,400
2016	\$1,325,050	\$336,500	\$60,675
2017	\$3,599,000	\$472,500	\$1,751,500
2018	\$3,378,600	\$637,500	\$1,577,800

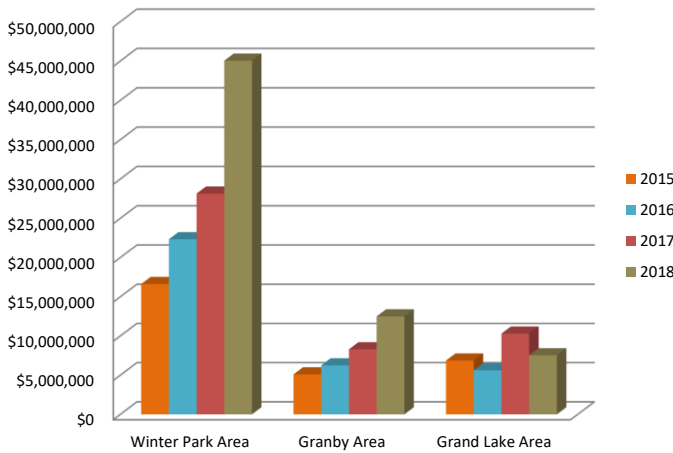
Residential - Number Sold



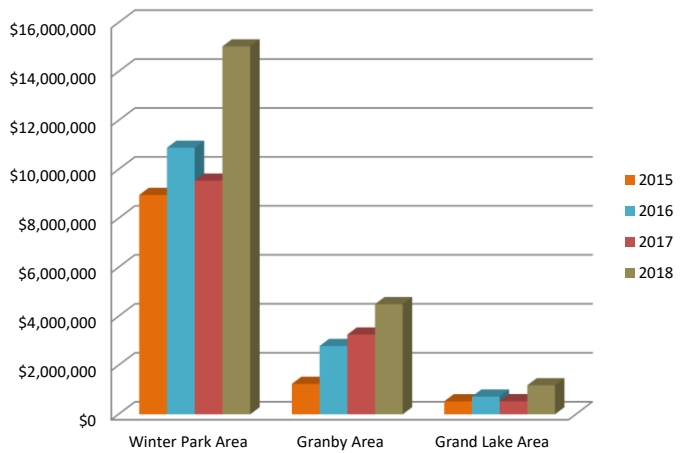
Condos - Number Sold



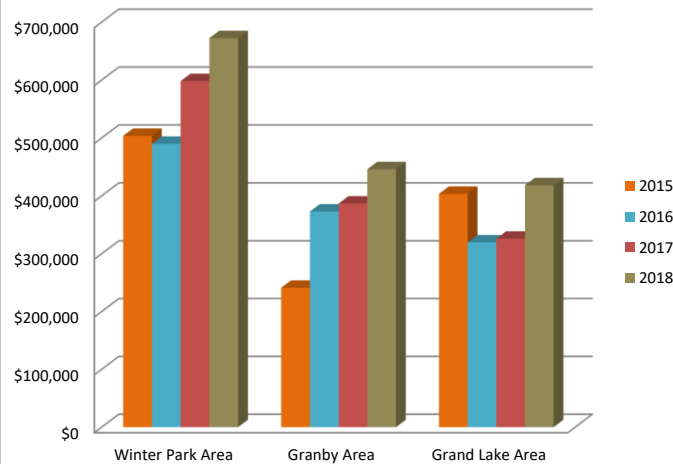
Residential - Sold Volume



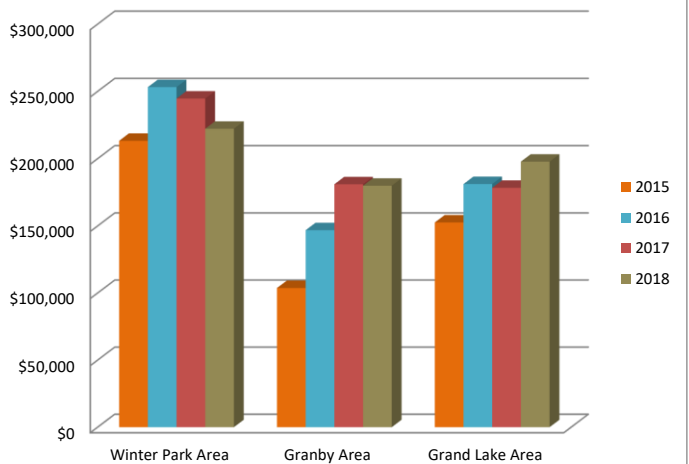
Condos - Sold Volume



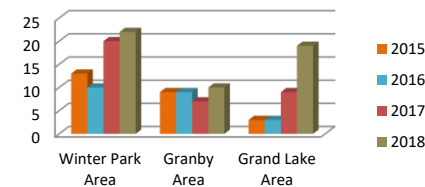
Residential - Average Sales Price



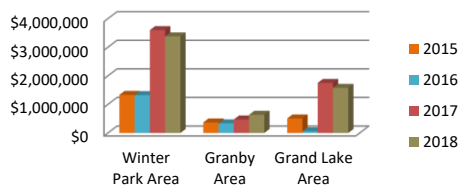
Condos - Average Sales Price



Vacant Land - Number Sold



Vacant Land - Sold Volume



Vacant Land - Average Sales Price

