

1st - 3rd Quarter Sales Comparison Year-to-Year

RESIDENTIAL

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2011	552 / 101 / 82 (-11% / -2% / 0%)	263 / 48 / 40 (-14% / +26% / +38%)
2012	489 / 126 / 114 (-13% / +25% / +26%)	220 / 62 / 46 (-16% / +27% / +13%)	225 / 63 / 52 (-16% / +33% / +16%)
2013	441 / 117 / 101 (-10% / -7% / -11%)	197 / 61 / 65 (-11% / -2% / +41%)	199 / 67 / 65 (-12% / +6% / +25%)
2014	503 / 164 / 148 (+14% / +40% / +46%)	197 / 72 / 57 (0% / +18% / -12%)	193 / 59 / 51 (-3% / -12% / -22%)
2015	460 / 163 / 134 (-9% / 0% / -9%)	182 / 70 / 68 (-8% / -3% / +16%)	200 / 87 / 70 (+4% / +53% / +37%)
2016	426 / 226 / 159 (-7% / +39% / +19%)	160 / 77 / 72 (-12% / +10% / +6%)	182 / 89 / 74 (-9% / +2% / +6%)
2017	403 / 265 / 220 (-6% / +19% / +38%)	168 / 111 / 104 (+4% / +48% / +44%)	148 / 85 / 82 (-20% / 0% / +9%)

SOLD VOLUME	2011	2012	2013	2014	2015	2016	2017
		\$37,202,071 (down 8%)	\$54,834,950 (up 47%)	\$46,655,903 (down 15%)	\$70,590,758 (up 51%)	\$68,509,690 (down 3%)	\$80,487,871 (up 17%)
	\$12,785,400 (up 43%)	\$13,622,510 (up 7%)	\$23,318,757 (up 71%)	\$20,955,642 (down 10%)	\$23,565,100 (up 11%)	\$26,497,923 (up 12%)	\$46,082,480 (up 74%)
	\$11,974,460 (up 1%)	\$14,664,033 (up 22%)	\$18,953,700 (up 30%)	\$16,404,708 (down 13%)	\$27,042,908 (up 65%)	\$29,626,070 (up 10%)	\$35,896,424 (up 18%)

AVERAGE SALES PRICE	2011	2012	2013	2014	2015	2016	2017
		\$453,684 (down 7%)	\$481,008 (up 7%)	\$455,901 (down 5%)	\$454,535 0%	\$484,693 (up 6%)	\$506,213 (up 5%)
	\$319,635 (up 3%)	\$296,141 (down 9%)	\$332,224 (up 12%)	\$346,357 (up 4%)	\$346,546 0%	\$368,027 (up 6%)	\$443,101 (up 20%)
	\$272,147 (down 5%)	\$295,491 (up 9%)	\$241,592 (down 18%)	\$325,900 (up 35%)	\$386,327 (up 19%)	\$400,352 (up 4%)	\$437,761 (up 8%)

CONDOS

# Active Listings / # Under Contract / # Sold	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	2011	563 / 127 / 109 (-8% / +41% / +41%)	179 / 39 / 39 (-2% / -4% / +160%)
2012	524 / 108 / 86 (-6% / -14% / -21%)	230 / 112 / 109 (+28% / +187% / +179%)	33 / 8 / 7 (-15% / -27% / -30%)
2013	522 / 134 / 111 (-0% / +24% / +19%)	202 / 53 / 51 (-14% / -55% / -55%)	32 / 7 / 7 (-3% / -12% / 0%)
2014	447 / 125 / 120 (-14% / -7% / +8%)	168 / 57 / 59 (-17% / +8% / +16%)	23 / 10 / 10 (-28% / +43% / +43%)
2015	387 / 183 / 146 (-13% / +46% / +22%)	129 / 39 / 32 (-23% / -32% / -46%)	30 / 8 / 8 (+30% / -20% / -20%)
2016	301 / 238 / 211 (-22% / +30% / +44%)	111 / 65 / 55 (-14% / +67% / +72%)	23 / 17 / 17 (-23% / +113% / +113%)
2017	268 / 229 / 190 (-11% / -3% / -10%)	90 / 68 / 66 (-18% / +6% / +20%)	36 / 27 / 25 (+56% / +58% / +47%)

SOLD VOLUME	2011	2012	2013	2014	2015	2016	2017
		\$20,912,735 (down 18%)	\$22,441,797 (up 7%)	\$23,334,939 (up 4%)	\$29,961,905 (up 21%)	\$36,187,504 (up 20%)	\$52,554,463 (up 44%)
	\$8,376,698 (up 5%)	\$5,539,748 (down 35%)	\$9,489,922 (up 71%)	\$4,194,026 (down 44%)	\$6,830,850 (up 63%)	\$8,536,225 (up 24%)	\$11,042,850 (up 29%)
	\$1,010,800 (down 56%)	\$970,450 (down 3%)	\$1,503,602 (up 55%)	\$1,034,500 (down 31%)	\$2,484,400 (up 140%)	\$3,390,650 (up 22%)	\$5,357,102 (up 57%)

AVERAGE SALES PRICE	2011	2012	2013	2014	2015	2016	2017
		\$243,171 (up 4%)	\$202,178 (down 16%)	\$194,458 (down 4%)	\$205,219 (up 6%)	\$234,984 (up 14%)	\$249,073 (up 6%)
	\$76,850 (down 61%)	\$108,623 (up 42%)	\$160,846 (up 48%)	\$131,063 (down 19%)	\$119,839 (down 8%)	\$155,204 (up 29%)	\$167,316 (up 7%)
	\$144,400 (down 37%)	\$138,636 (down 3%)	\$150,360 (up 9%)	\$147,786 (down 2%)	\$146,141 (-1%)	\$199,450 (up 36%)	\$214,284 (up 8%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats.



970-726-2600

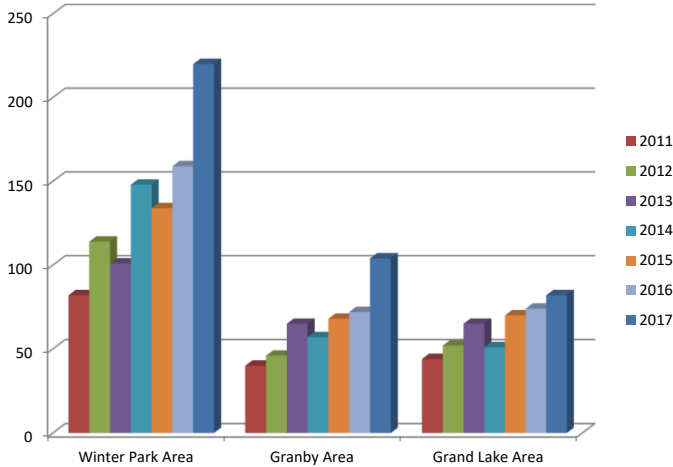
www.REWinterPark.com

info@rewinterpark.com

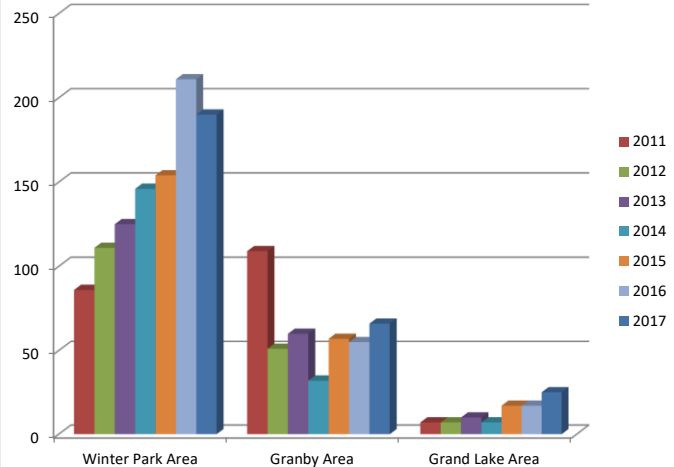
VACANT LAND

	2015	Winter Park Area	Granby Area	Grand Lake Area
# SOLD	2015	46	53	16
	2016	48	36	31
	2017	75	55	36
AVERAGE SALES PRICE	2015	\$97,948	\$42,570	\$101,969
	2016	\$132,192	\$51,476	\$74,922
	2017	\$153,871	\$75,247	\$126,601
TOTAL SALES VOLUME	2015	\$4,505,600	\$2,256,192	\$1,631,500
	2016	\$6,345,200	\$1,853,150	\$2,322,575
	2017	\$11,540,320	\$4,138,600	\$4,557,650

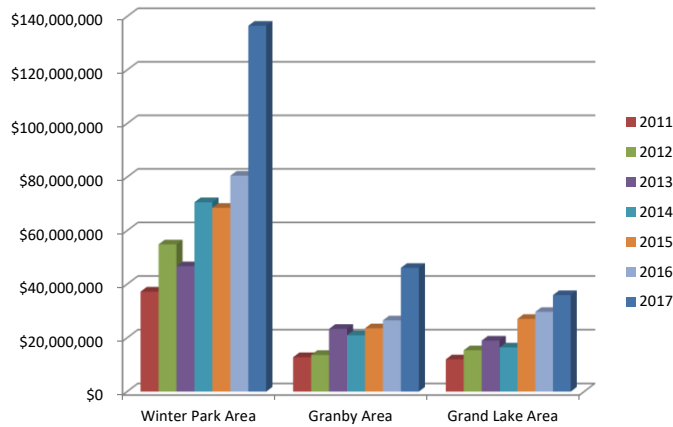
Residential - # of Sales



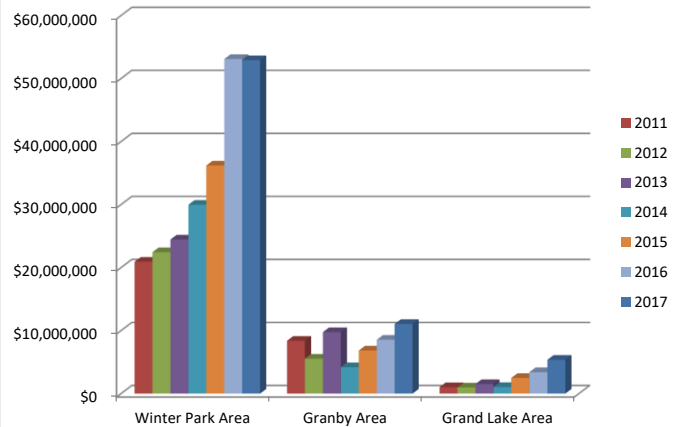
Condos - # of Sales



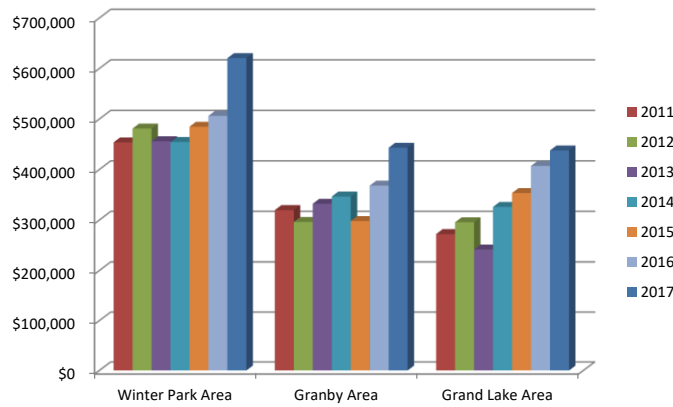
Residential - Total Sales Volume



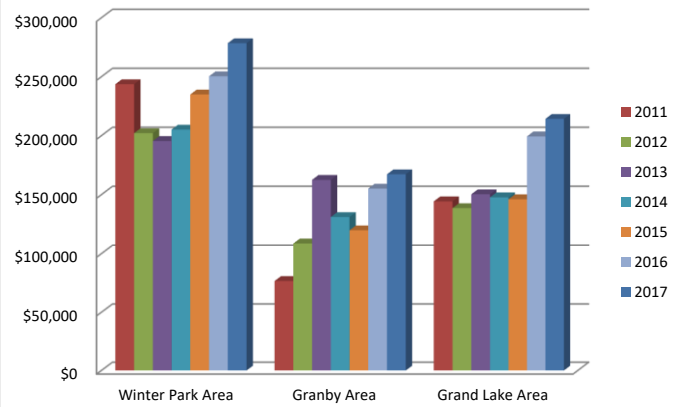
Condos - Total Sales Volume



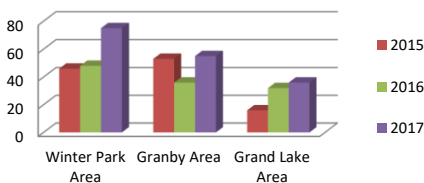
Residential - Average Sales Price



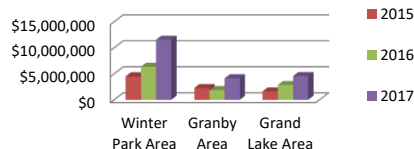
Condos - Average Sales Price



Vacant Land - # Sold



Vacant Land - Total Sales Volume



Vacant Land - Average Sales Price

