

# 1st Quarter Sales Comparison Year-to-Year

## RESIDENTIAL

# Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2011	343 / 19 / 23 (-11% / -27% / +44%)	172 / 8 / 13 (-9% / +14% / +160%)	125 / 11 / 9 (-19% / -21% / even)
2012	309 / 43 / 37 (-10% / +126% / +61%)	131 / 17 / 8 (-24% / +113% / -38%)	135 / 14 / 11 (+6% / +27% / +22%)
2013	244 / 34 / 28 (-21% / -21% / -24%)	111 / 23 / 23 (-15% / +35% / +188%)	102 / 15 / 16 (-24% / +7% / +45%)
2014	255 / 57 / 52 (+5% / +68% / +86%)	101 / 19 / 11 (-9% / -17% / -52%)	81 / 11 / 19 (-21% / -27% / +19%)
2015	245 / 50 / 33 (-4% / -12% / -37%)	94 / 25 / 17 (-7% / +32% / +55%)	101 / 20 / 16 (+24% / +82% / -16%)
2016	210 / 63 / 45 (-16% / 36% / 33%)	79 / 24 / 16 (-17% / -8% / -6%)	80 / 25 / 24 (-21% / +10% / -18%)
2017	218 / 91 / 46 (4% / 31% / 2%)	62 / 33 / 20 (-22% / 38% / 25%)	63 / 27 / 33 (-21% / +8% / +60%)

SOLD VOLUME

2011	\$10,309,700 (up 14%)	\$4,224,900 (up 216%)	\$2,155,500 (down 14%)
2012	\$18,241,126 (up 77%)	\$1,961,537 (down 54%)	\$2,427,525 (up 13%)
2013	\$13,391,550 (down 27%)	\$8,120,086 (up 314%)	\$4,106,000 (up 69%)
2014	\$24,508,809 (up 83%)	\$3,793,580 (down 53%)	\$3,652,500 (down 11%)
2015	\$16,618,825 (down 32%)	\$5,099,200 (up 34%)	\$6,860,508 (up 88%)
2016	\$22,325,862 (up 34%)	\$6,246,500 (up 22%)	\$5,622,000 (down 18%)
2017	\$28,137,915 (up 26%)	\$8,290,900 (up 33%)	\$10,295,199 (up 83%)

AVERAGE SALES PRICE

2011	\$448,248 (down 21%)	\$324,992 (up 22%)	\$239,500 (down 14%)
2012	\$493,003 (up 10%)	\$245,192 (down 25%)	\$220,684 (down 8%)
2013	\$470,083 (down 5%)	\$325,534 (up 33%)	\$225,343 (up 2%)
2014	\$471,323 (up 0.3%)	\$344,871 (up 8%)	\$405,833 (up 81%)
2015	\$520,976 (up 7%)	\$241,043 (down 13%)	\$403,559 (down 1%)
2016	\$489,904 (down 6%)	\$372,950 (up 55%)	\$319,643 (down 20%)
2017	\$598,195 (up 22%)	\$386,747 (up 4%)	\$326,037 (up 2%)

## CONDOS

# Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2011	287 / 33 / 21 (-16% / -17% / -8%)	157 / 42 / 25 (+37% / +147% / +257%)	21 / 3 / 2 (-27% / -25% / -33%)
2012	309 / 35 / 29 (+8% / +6% / +38%)	118 / 20 / 16 (-24% / -52% / -36%)	20 / 2 / 3 (-4% / -33% / +50%)
2013	264 / 36 / 47 (-15% / +3% / +62%)	117 / 24 / 24 (-1% / +20% / +50%)	17 / 1 / 1 (-15% / -50% / -66%)
2014	241 / 53 / 42 (-9% / +47% / -11%)	73 / 5 / 7 (-38% / -79% / -71%)	16 / 2 / 2 (-6% / +100% / +100%)
2015	173 / 49 / 42 (-28% / -5% / 0%)	86 / 26 / 12 (+17% / +420% / +71%)	18 / 8 / 7 (0% / +200% / +100%)
2016	124 / 53 / 43 (-29% / +16% / +2%)	44 / 18 / 19 (-48% / -31% / +58%)	10 / 4 / 4 (-38% / -37% / -42%)
2017	107 / 69 / 39 (-14% / +30% / -9%)	46 / 18 / 18 (+5% / 0% / -5%)	12 / 5 / 3 (+20% / +25% / -25%)

SOLD VOLUME

2011	\$5,651,300 (up 32%)	\$2,567,817 (up 64%)	\$290,500 (down 53%)
2012	\$5,559,650 (down 1%)	\$1,309,455 (down 45%)	\$474,000 (up 63%)
2013	\$8,581,781 (up 54%)	\$4,501,800 (up 244%)	\$230,002 (down 51%)
2014	\$8,835,325 (up 3%)	\$955,825 (down 79%)	\$280,000 (up 22%)
2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$531,000 (up 89%)
2016	\$10,885,950 (up 21%)	\$2,789,400 (up 124%)	\$724,500 (up 36%)
2017	\$9,542,400 (down 12%)	\$3,257,800 (up 17%)	\$535,000 (down 26%)

AVERAGE SALES PRICE

2011	\$269,110 (up 44%)	\$102,713 (down 54%)	\$145,250 (down 30%)
2012	\$191,712 (down 28%)	\$81,841 (down 20%)	\$158,000 (up 8%)
2013	\$204,328 (up 7%)	\$187,575 (up 129%)	\$230,002 (up 46%)
2014	\$200,803 (up 2%)	\$136,546 (down 27%)	\$140,000 (down 78%)
2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$152,571 (down 5%)
2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)
2017	\$244,677 (down 3%)	\$180,989 (up 23%)	\$178,333 (down 2%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to [www.REWinterPark.com/Stats](http://www.REWinterPark.com/Stats).



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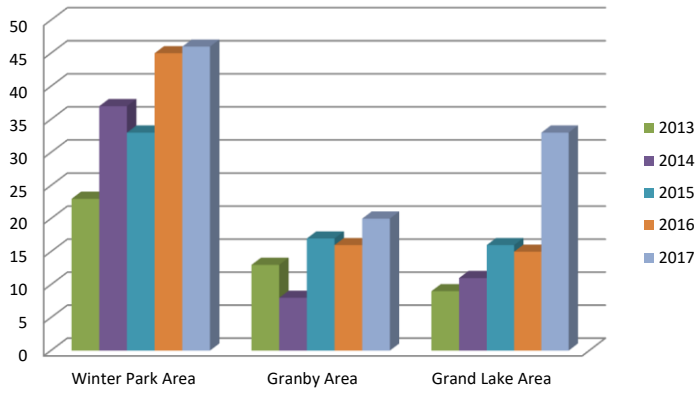
[info@rewinterpark.com](mailto:info@rewinterpark.com)



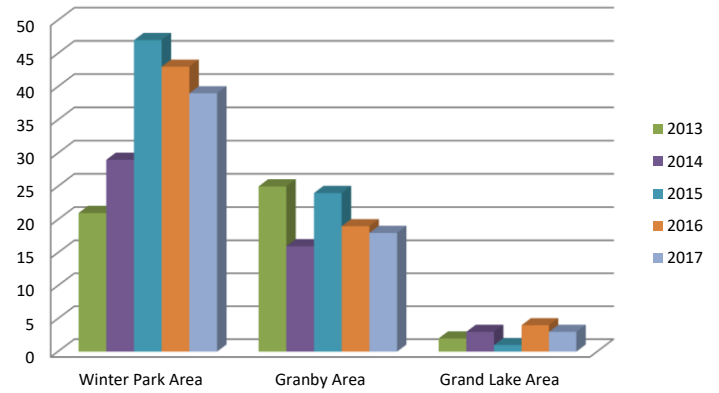
## VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area	
# SOLD	2014	11	5	2
	2015	13	9	3
	2016	10	9	3
	2017	20	7	9
AVERAGE SALES PRICE	2014	\$209,963	\$44,880	\$35,500
	2015	\$102,481	\$40,900	\$169,133
	2016	\$132,505	\$37,389	\$20,225
	2017	\$179,950	\$67,500	\$194,611
TOTAL SALES VOLUME	2014	\$2,309,588	\$224,400	\$71,000
	2015	\$1,332,250	\$368,100	\$507,400
	2016	\$1,325,050	\$336,500	\$60,675
	2017	\$3,599,000	\$472,500	\$1,751,500

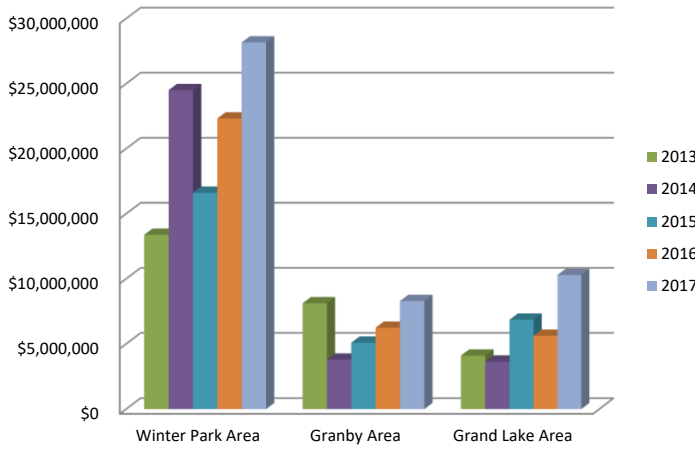
### Residential - Number Sold



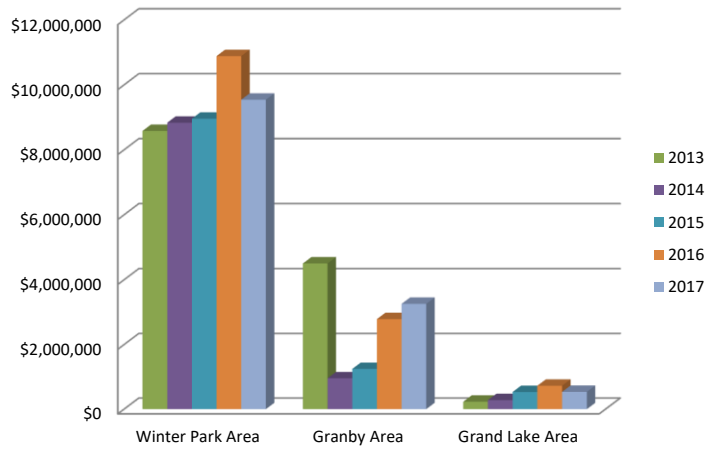
### Condos - Number Sold



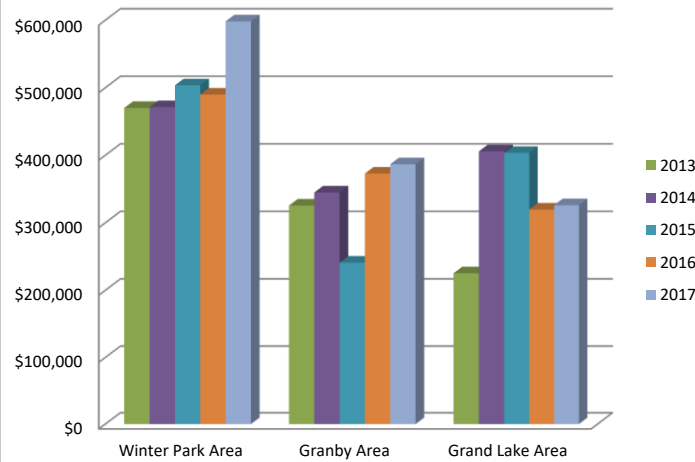
### Residential - Sold Volume



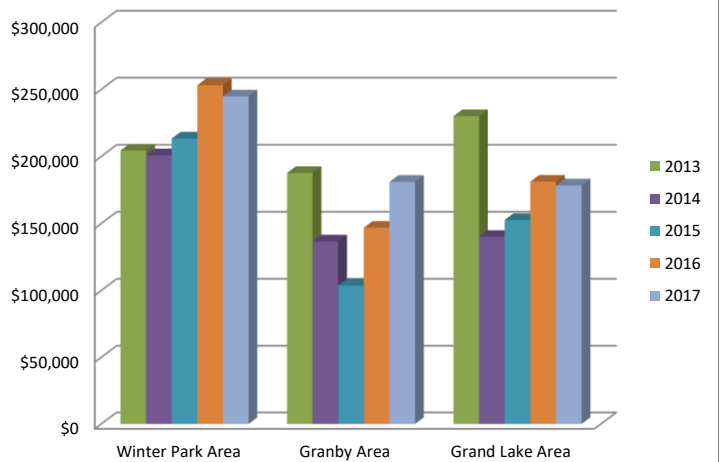
### Condos - Sold Volume



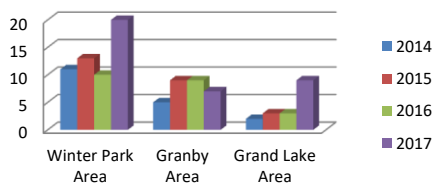
### Residential - Average Sales Price



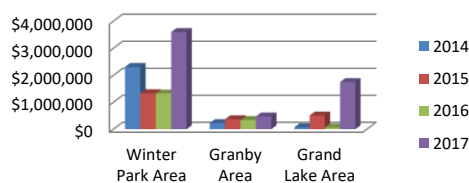
### Condos - Average Sales Price



### Vacant Land - Number Sold



### Vacant Land - Sold Volume



### Vacant Land - Average Sales Price

