

# 1st Quarter Sales Comparison Year-to-Year

## RESIDENTIAL

# Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2009	412 / 17 / 15 (-16% / -26% / -42%)	202 / 13 / 9 (0% / +18% / -18%)	158 / 11 / 7 (+2% / +37% / +40%)
2010	386 / 26 / 16 (-6% / +53% / +6%)	188 / 7 / 5 (-7% / -46% / -44%)	155 / 14 / 9 (-2% / +27% / +28%)
2011	343 / 19 / 23 (-11% / -27% / +44%)	172 / 8 / 13 (-9% / +14% / +160%)	125 / 11 / 9 (-19% / -21% / even)
2012	309 / 43 / 37 (-10% / +126% / +61%)	131 / 17 / 8 (-24% / +113% / -38%)	135 / 14 / 11 (+6% / +27% / +22%)
2013	244 / 34 / 28 (-21% / -21% / -24%)	111 / 23 / 23 (-15% / +35% / +188%)	102 / 15 / 16 (-24% / +7% / +45%)
2014	255 / 57 / 52 (+5% / +68% / +86%)	101 / 19 / 11 (-9% / -17% / -52%)	81 / 11 / 19 (-21% / -27% / +19%)
2015	245 / 50 / 33 (-4% / -12% / -37%)	94 / 25 / 17 (-7% / +32% / +55%)	93 / 20 / 16 (+9% / +82% / +78%)

SOLD VOLUME

2009	\$6,558,500 (down 61%)	\$2,993,800 (down 33%)	\$1,652,500 (up 14%)
2010	\$9,026,600 (up 37%)	\$1,335,000 (down 55%)	\$2,518,375 (up 52%)
2011	\$10,309,700 (up 14%)	\$4,224,900 (up 216%)	\$2,155,500 (down 14%)
2012	\$18,241,126 (up 77%)	\$1,961,537 (down 54%)	\$2,427,525 (up 13%)
2013	\$13,391,550 (down 27%)	\$8,120,086 (up 314%)	\$4,106,000 (up 69%)
2014	\$24,508,809 (up 83%)	\$3,793,580 (down 53%)	\$3,652,500 (down 11%)
2015	\$16,618,825 (down 32%)	\$5,099,200 (up 34%)	\$6,860,508 (up 88%)

AVERAGE SALES PRICE

2009	\$445,000 (down 33%)	\$332,644 (down 19%)	\$236,071 (down 17%)
2010	\$564,163 (up 27%)	\$267,000 (down 19%)	\$279,819 (up 18%)
2011	\$448,248 (down 21%)	\$324,992 (up 22%)	\$239,500 (down 14%)
2012	\$493,003 (up 10%)	\$245,192 (down 25%)	\$220,684 (down 8%)
2013	\$470,083 (down 5%)	\$325,534 (up 33%)	\$225,343 (up 2%)
2014	\$471,323 (up 0.3%)	\$344,871 (up 8%)	\$405,833 (up 81%)
2015	\$503,601 (up 7%)	\$299,953 (down 13%)	\$403,559 (down 1%)

## CONDOS

# Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2009	402 / 18 / 15 (-6% / -87% / -91%)	110 / 1 / 0 (+41% / -90% / -100%)	23 / 1 / 1 (-8% / 0% / 0%)
2010	343 / 40 / 23 (-15% / +122% / +53%)	114 / 17 / 7 (+4% / + / +)	29 / 4 / 3 (+21% / +300% / +200)
2011	287 / 33 / 21 (-16% / -17% / -8%)	157 / 42 / 25 (+37% / +147% / +257%)	21 / 3 / 2 (-27% / -25% / -33%)
2012	309 / 35 / 29 (+8% / +6% / +38%)	118 / 20 / 16 (-24% / -52% / -36%)	20 / 2 / 3 (-4% / -33% / +50%)
2013	264 / 36 / 47 (-15% / +3% / +62%)	117 / 24 / 24 (-1% / +20% / +50%)	17 / 1 / 1 (-15% / -50% / -66%)
2014	241 / 53 / 42 (-9% / +47% / -11%)	73 / 5 / 7 (-38% / -79% / -71%)	16 / 2 / 2 (-6% / +100% / +100%)
2015	173 / 49 / 42 (-28% / -5% / -4)	86 / 26 / 12 (+17% / +420% / +71%)	16 / 6 / 4 (-5% / +200% / +100%)

SOLD VOLUME

2009	\$3,818,200 (down 94%)	\$0 (down 100%)	\$325,000 (up 49%)
2010	\$4,279,100 (up 12%)	\$1,564,165 (up 38%)	\$626,800 (up 93%)
2011	\$5,651,300 (up 32%)	\$2,567,817 (down 64%)	\$290,500 (down 53%)
2012	\$5,559,650 (down 1%)	\$1,309,455 (down 45%)	\$474,000 (up 63%)
2013	\$8,581,781 (up 54%)	\$4,501,800 (up 244%)	\$230,002 (down 51%)
2014	\$8,835,325 (up 3%)	\$955,825 (down 79%)	\$280,000 (up 22%)
2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$531,000 (up 89%)

AVERAGE SALES PRICE

2009	\$254,547 (down 40%)	\$0 (down 100%)	\$325,000 (up 49%)
2010	\$186,048 (down 26%)	\$223,452 (up)	\$209,933 (down 35%)
2011	\$269,110 (up 44%)	\$102,713 (down 54%)	\$145,250 (down 30%)
2012	\$191,712 (down 28%)	\$81,841 (down 20%)	\$158,000 (up 8%)
2013	\$204,328 (up 7%)	\$187,575 (up 129%)	\$230,002 (up 46%)
2014	\$200,803 (up 2%)	\$136,546 (down 27%)	\$140,000 (down 78%)
2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$132,750 (down 5%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to [www.REWinterPark.com/Stats](http://www.REWinterPark.com/Stats).



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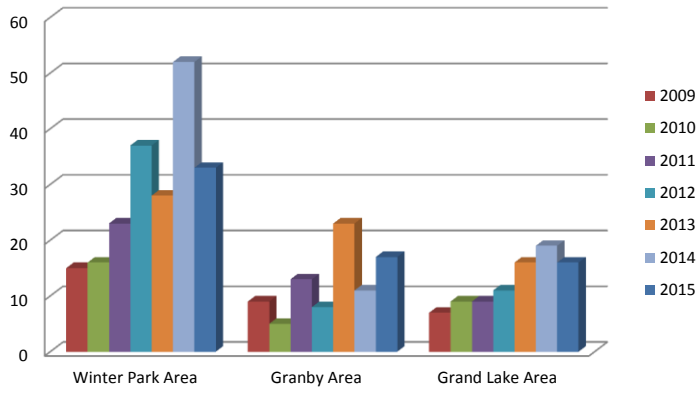
[info@rewinterpark.com](mailto:info@rewinterpark.com)



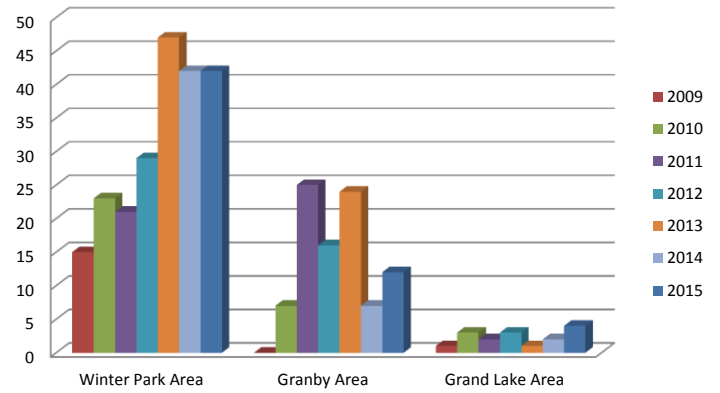
## VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area	
# SOLD	2012	7	7	3
	2013	13	4	2
	2014	11	5	2
	2015	13	9	3
AVERAGE SALES PRICE	2012	\$166,286	\$39,771	\$128,333
	2013	\$200,713	\$29,688	\$49,250
	2014	\$209,963	\$44,880	\$35,500
	2015	\$102,481	\$40,900	\$169,133
TOTAL SALES VOLUME	2012	\$1,164,000	\$278,400	\$385,000
	2013	\$2,609,500	\$118,750	\$98,500
	2014	\$2,309,588	\$224,400	\$71,000
	2015	\$1,332,250	\$368,100	\$507,400

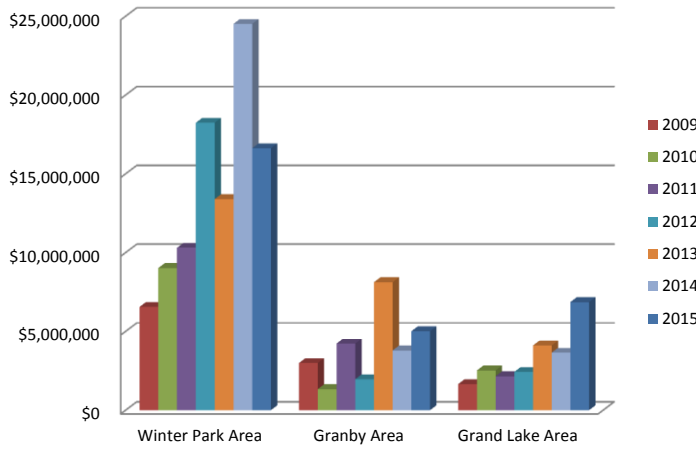
### Residential - Number Sold



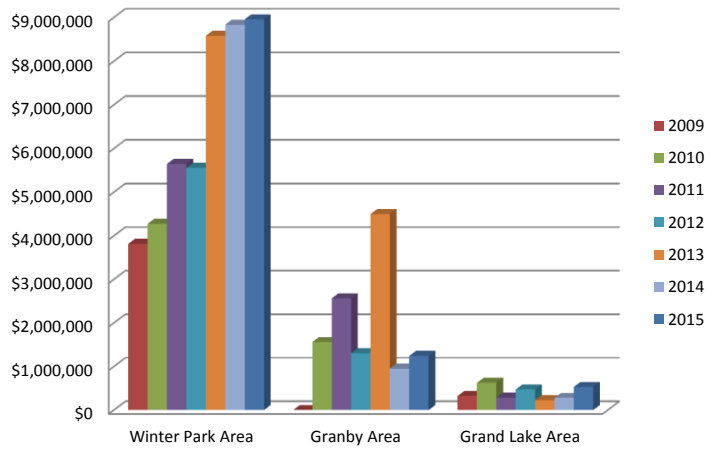
### Condos - Number Sold



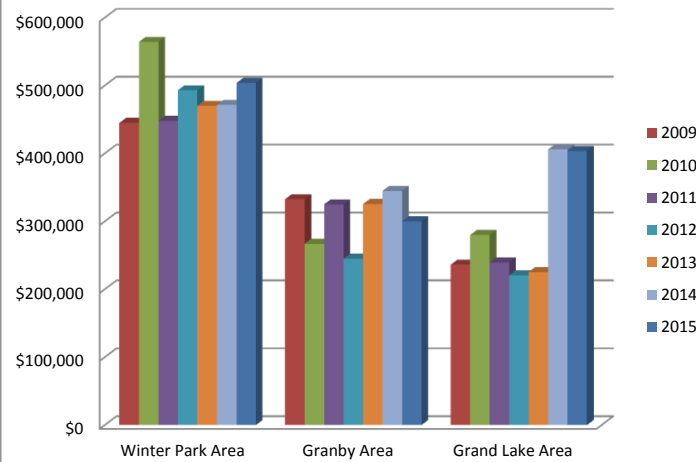
### Residential - Sold Volume



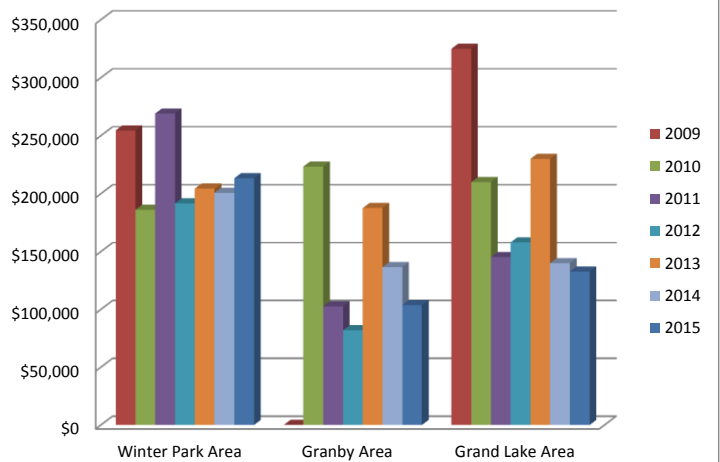
### Condos - Sold Volume



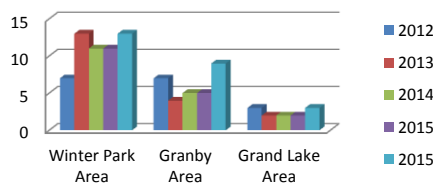
### Residential - Average Sales Price



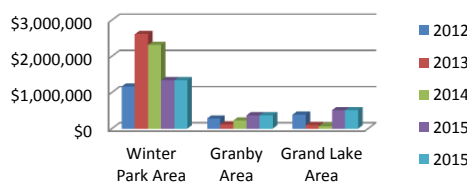
### Condos - Average Sales Price



### Vacant Land - Number Sold



### Vacant Land - Sold Volume



### Vacant Land - Average Sales Price

