

1st Quarter Sales Comparison Year-to-Year

RESIDENTIAL

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2008	493 / 23 / 26 (+14% / -61% / -40%)	202 / 11 / 11 (0% / -54% / -26%)	154 / 8 / 5 (-3% / -61% / -66%)
2009	412 / 17 / 15 (-16% / -26% / -42%)	202 / 13 / 9 (0% / +18% / -18%)	158 / 11 / 7 (+2% / +37% / +40%)
2010	386 / 26 / 16 (-6% / +53% / +6%)	188 / 7 / 5 (-7% / -46% / -44%)	155 / 14 / 9 (-2% / +27% / +28%)
2011	343 / 19 / 23 (-11% / -27% / +44%)	172 / 8 / 13 (-9% / +14% / +160%)	125 / 11 / 9 (-19% / -21% / even)
2012	309 / 43 / 37 (-10% / +126% / +61%)	131 / 17 / 8 (-24% / +113% / -38%)	135 / 14 / 11 (+6% / +27% / +22%)
2013	244 / 34 / 28 (-21% / -21% / -24%)	111 / 23 / 23 (-15% / +35% / +188%)	102 / 15 / 16 (-24% / +7% / +45%)
2014	255 / 57 / 52 (+5% / +68% / +86%)	101 / 19 / 11 (-9% / -17% / -52%)	81 / 11 / 19 (-21% / -27% / +19%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2008	\$17,005,677 (down 31%)	\$4,534,210 (down 31%)	\$1,437,000 (down 73%)
2009	\$6,558,500 (down 61%)	\$2,993,800 (down 33%)	\$1,652,500 (up 14%)
2010	\$9,026,600 (up 37%)	\$1,335,000 (down 55%)	\$2,518,375 (up 52%)
2011	\$10,309,700 (up 14%)	\$4,224,900 (up 216%)	\$2,155,500 (down 14%)
2012	\$18,241,126 (up 77%)	\$1,961,537 (down 54%)	\$2,427,525 (up 13%)
2013	\$13,391,550 (down 27%)	\$8,120,086 (up 314%)	\$4,106,000 (up 69%)
2014	\$24,508,809 (up 83%)	\$3,793,580 (down 53%)	\$3,652,500 (down 11%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2008	\$654,064 (up 15%)	\$412,201 (down 6%)	\$287,400 (down 19%)
2009	\$445,000 (down 33%)	\$332,644 (down 19%)	\$236,071 (down 17%)
2010	\$564,163 (up 27%)	\$267,000 (down 19%)	\$279,819 (up 18%)
2011	\$448,248 (down 21%)	\$324,992 (up 22%)	\$239,500 (down 14%)
2012	\$493,003 (up 10%)	\$245,192 (down 25%)	\$220,684 (down 8%)
2013	\$470,083 (down 5%)	\$325,534 (up 33%)	\$225,343 (up 2%)
2014	\$471,323 (up 0.3%)	\$344,871 (up 8%)	\$192,237 (down 15%)

CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
# Active Listings / # Under Contract / # Sold			
2008	430 / 142 / 175 (+71% / +82% / +236)	78 / 10 / 10 (-24% / -76% / -16%)	25 / 1 / 1 (+8% / -75% / -66%)
2009	402 / 18 / 15 (-6% / -87% / -91%)	110 / 1 / 0 (+41% / -90% / -100%)	23 / 1 / 1 (-8% / 0% / 0%)
2010	343 / 40 / 23 (-15% / +122% / +53%)	114 / 17 / 7 (+4% / + / +)	29 / 4 / 3 (+21% / +300% / +200)
2011	287 / 33 / 21 (-16% / -17% / -8%)	157 / 42 / 25 (+37% / +147% / +257%)	21 / 3 / 2 (-27% / -25% / -33%)
2012	309 / 35 / 29 (+8% / +6% / +38%)	118 / 20 / 16 (-24% / -52% / -36%)	20 / 2 / 3 (-4% / -33% / +50%)
2013	264 / 36 / 47 (-15% / +3% / +62%)	117 / 24 / 24 (-1% / +20% / +50%)	17 / 1 / 1 (-15% / -50% / -66%)
2014	241 / 53 / 42 (-9% / +47% / -11%)	73 / 5 / 7 (-38% / -79% / -71%)	16 / 2 / 2 (-6% / +100% / +100%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
SOLD VOLUME			
2008	\$74,350,916 (up 420%)	\$1,698,400 (down 4%)	\$217,500 (down 31%)
2009	\$3,818,200 (down 94%)	\$0 (down 100%)	\$325,000 (up 49%)
2010	\$4,279,100 (up 12%)	\$1,564,165 (up 38%)	\$626,800 (up 93%)
2011	\$5,651,300 (up 32%)	\$2,567,817 (up 64%)	\$290,500 (down 53%)
2012	\$5,559,650 (down 1%)	\$1,309,455 (down 45%)	\$474,000 (up 63%)
2013	\$8,581,781 (up 54%)	\$4,501,800 (up 244%)	\$230,002 (down 51%)
2014	\$9,167,325 (up 7%)	\$955,825 (down 79%)	\$280,000 (up 22%)

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
AVERAGE SALES PRICE			
2008	\$424,862 (up 54%)	\$169,840 (up 14%)	\$217,500 (up 105%)
2009	\$254,547 (down 40%)	\$0 (down 100%)	\$325,000 (up 49%)
2010	\$186,048 (down 26%)	\$223,452 (up)	\$209,933 (down 35%)
2011	\$269,110 (up 44%)	\$102,713 (down 54%)	\$145,250 (down 30%)
2012	\$191,712 (down 28%)	\$81,841 (down 20%)	\$158,000 (up 8%)
2013	\$204,328 (up 7%)	\$187,575 (up 129%)	\$230,002 (up 46%)
2014	\$218,270 (up 7%)	\$136,546 (down 27%)	\$140,000 (down 78%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats



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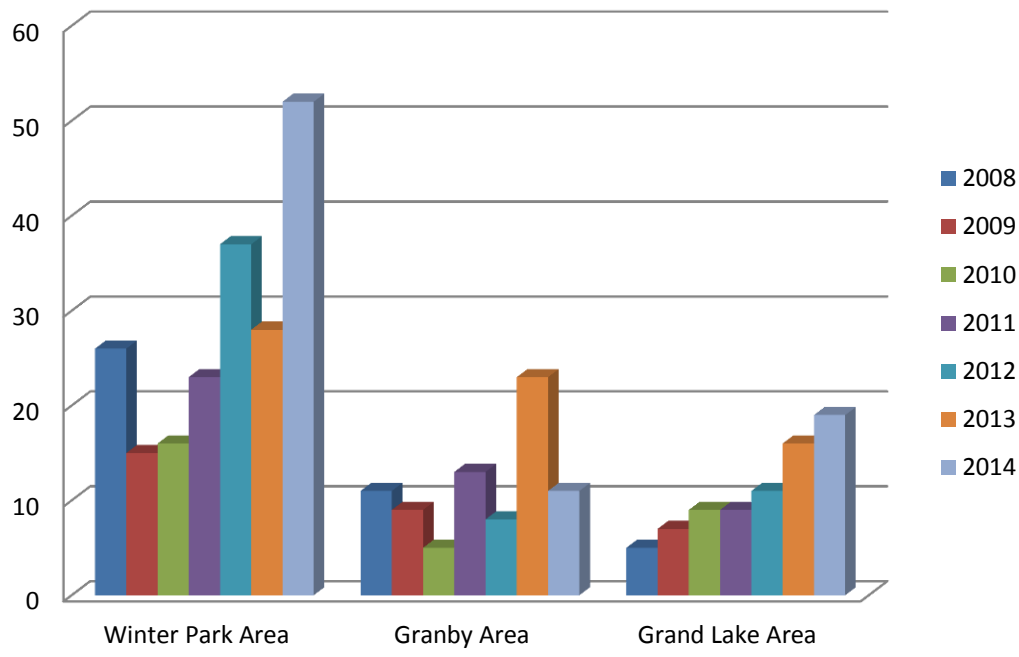
www.REWinterPark.com

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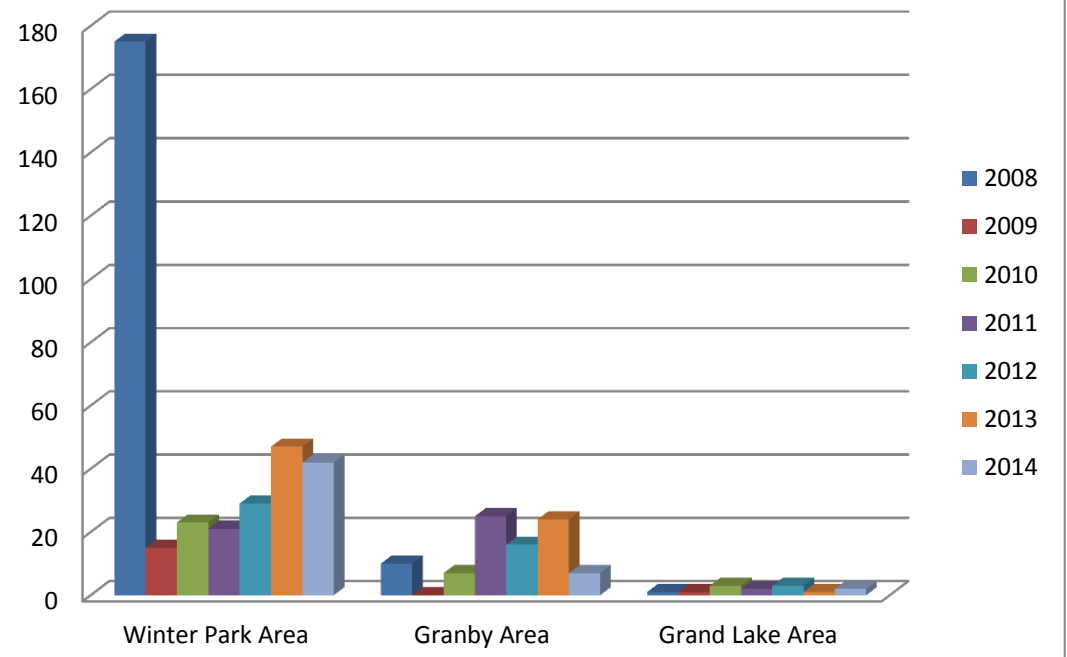


VACANT LAND	Winter Park Area			Granby Area			Grand Lake Area		
	Year	Winter Park Area	Granby Area	Year	Winter Park Area	Granby Area	Year	Winter Park Area	Granby Area
# SOLD	2011	5	1	0	2011	\$91,780	\$100,000	\$0	
	2012	7	7	3	2012	\$166,286	\$39,771	\$128,333	
	2013	13	4	2	2013	\$200,713	\$29,688	\$49,250	
	2014	11	5	2	2014	\$209,963	\$44,880	\$35,500	
AVERAGE SALES PRICE	2011	\$91,780	\$100,000	\$0	2011	\$458,900	\$100,000	\$0	
	2012	\$166,286	\$39,771	\$128,333	2012	\$1,164,000	\$278,400	\$385,000	
	2013	\$200,713	\$29,688	\$49,250	2013	\$2,609,500	\$118,750	\$98,500	
	2014	\$209,963	\$44,880	\$35,500	2014	\$2,309,588	\$224,400	\$71,000	
TOTAL SALES VOLUME	2011	\$458,900	\$100,000	\$0	2011	\$458,900	\$100,000	\$0	
	2012	\$1,164,000	\$278,400	\$385,000	2012	\$1,164,000	\$278,400	\$385,000	
	2013	\$2,609,500	\$118,750	\$98,500	2013	\$2,609,500	\$118,750	\$98,500	
	2014	\$2,309,588	\$224,400	\$71,000	2014	\$2,309,588	\$224,400	\$71,000	

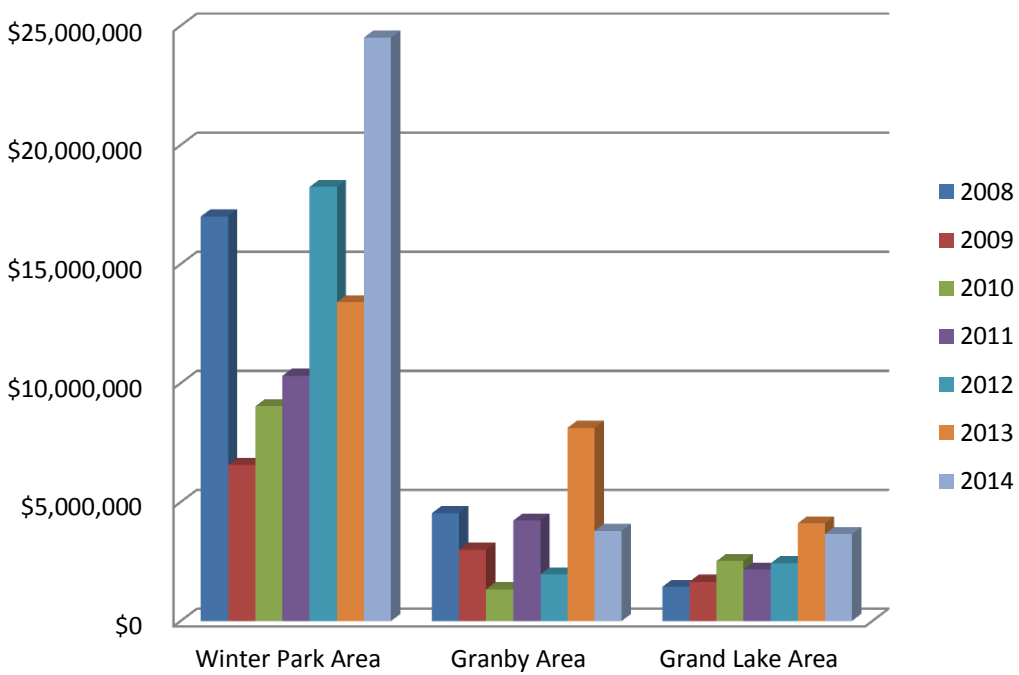
Residential - Number Sold



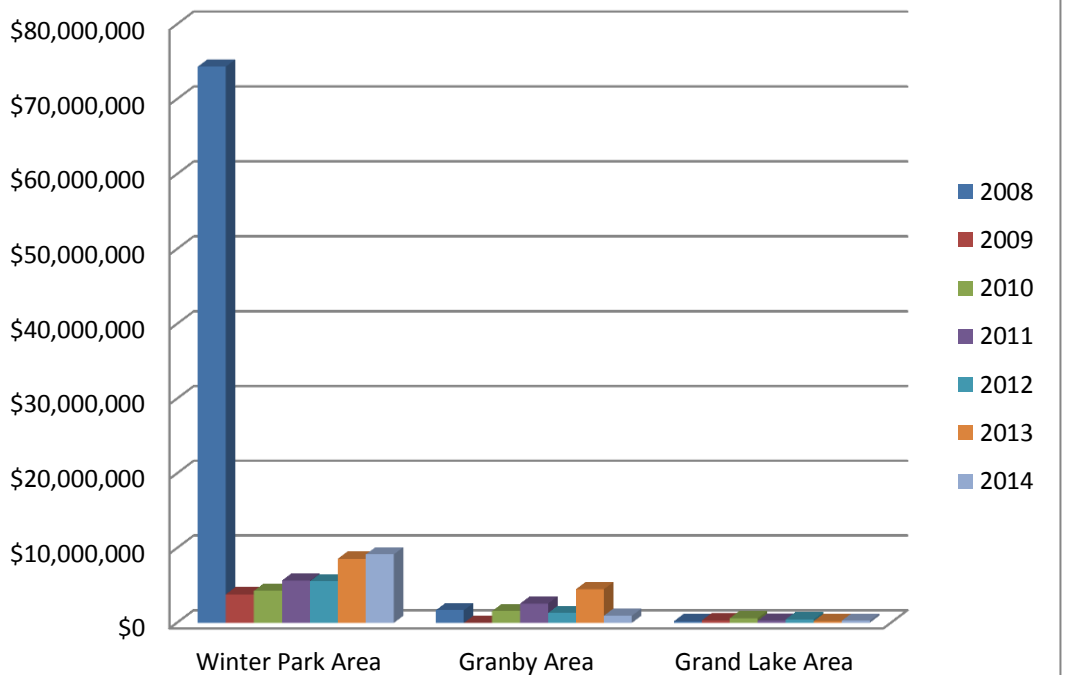
Condos - Number Sold



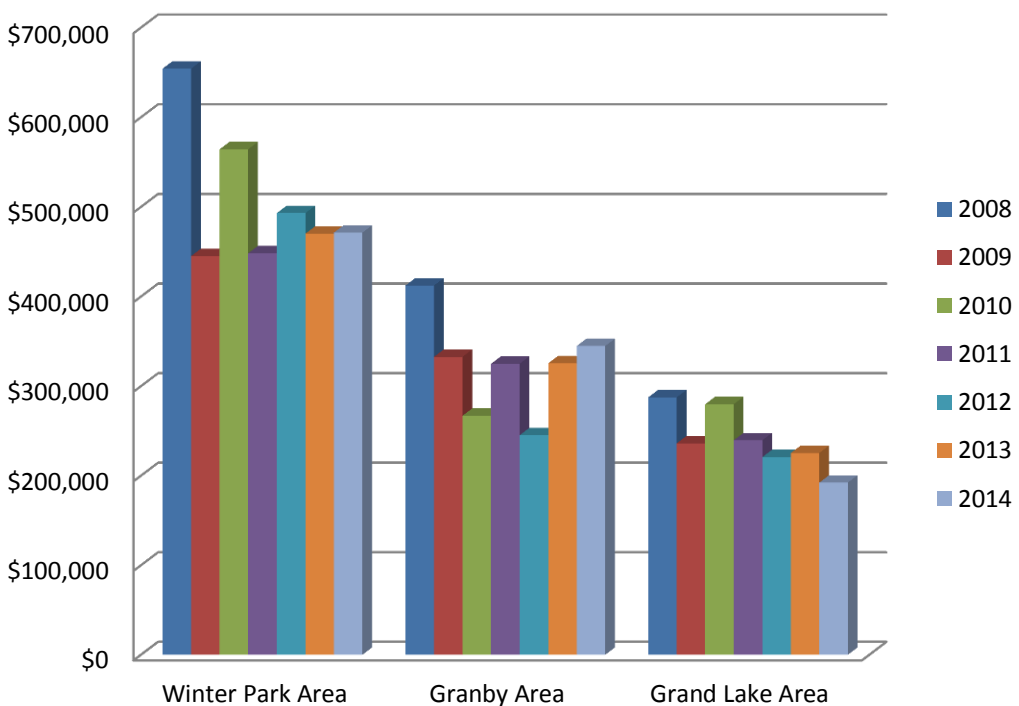
Residential - Sold Volume



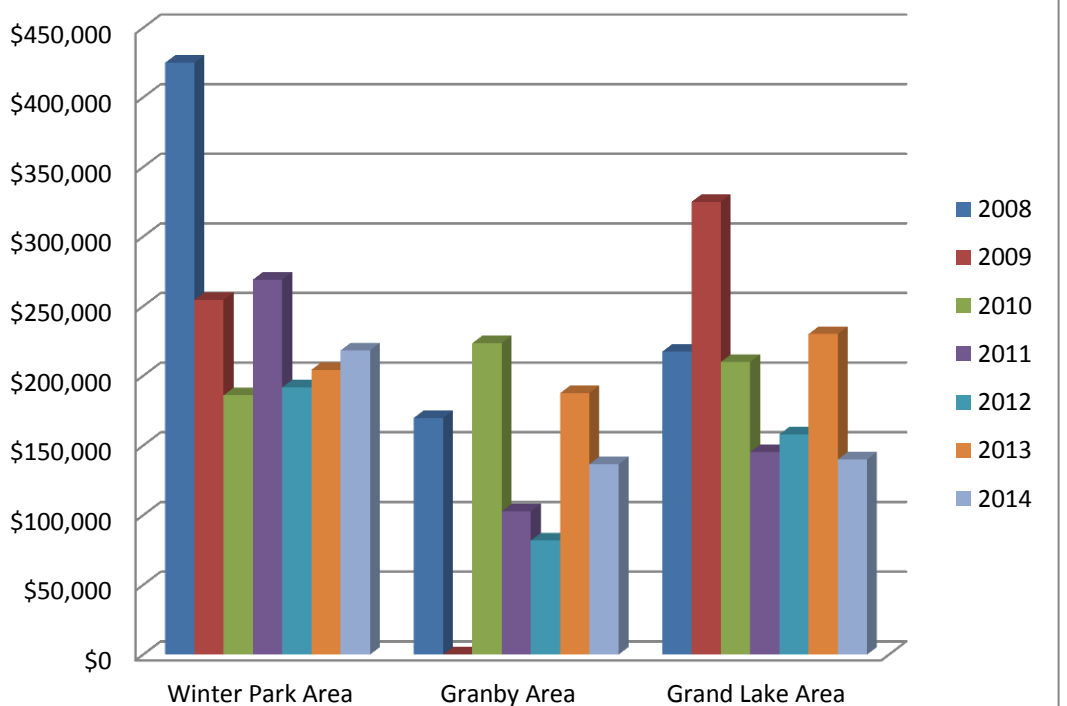
Condos - Sold Volume



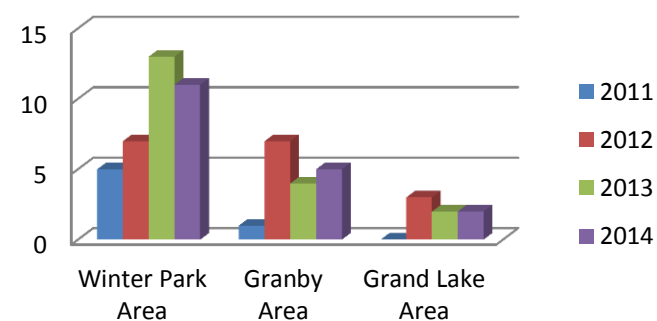
Residential - Average Sales Price



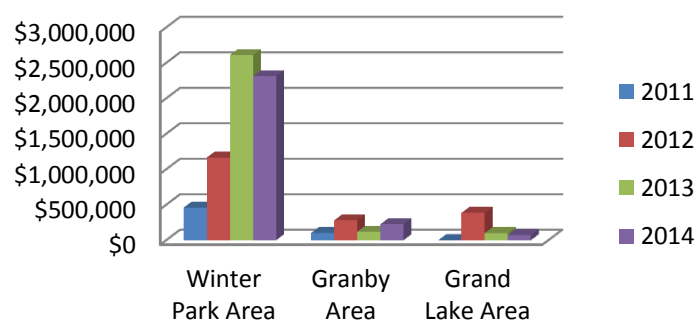
Condos - Average Sales Price



Vacant Land - Number Sold



Vacant Land - Sold Volume



Vacant Land - Average Sales Price

