

Annual Sales Comparison Year-to-Year

RESIDENTIAL

CONDOS

Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2010	685 / 136 / 129 (-3% / +20 / +15)	333 / 56 / 52 (-6% / +4% / -2%)	293 / 62 / 56 (-13% / +13 / +9%)
2011	615 / 129 / 123 (-9% / -5% / -5%)	286 / 58 / 60 (-14% / +4% / +15%)	290 / 60 / 62 (-1% / +3% / -3%)
2012	525 / 151 / 152 (-15% / +17% / +24%)	245 / 83 / 68 (-14% / +43% / +13%)	248 / 79 / 73 (-17% / +32% / +18%)
2013	476 / 153 / 147 (-9% / +3% / -4%)	225 / 72 / 81 (-10% / -12% / +18%)	207 / 81 / 84 (-17% / +3% / +15%)
2014	529 / 200 / 197 (+11% / +31% / +34%)	228 / 88 / 81 (+1% / +22% / 0%)	224 / 78 / 74 (-8% / 0% / -12%)
2015	500 / 225 / 207 (-3% / +15% / +7%)	198 / 90 / 83 (-11% / +8% / +8%)	222 / 112 / 110 (-1% / +44% / +46%)
2016	473 / 285 / 238 (-5% / +27% / +15%)	180 / 99 / 94 (-9% / +10% / +13%)	194 / 101 / 96 (-13% / -10% / -13%)

Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2010	618 / 145 / 144 (-11% / +12% / +12%)	190 / 51 / 49 (-15% / +11% / +122%)	43 / 11 / 11 (+5% / +120% / +175%)
2011	589 / 141 / 136 (-5% / -3% / -6%)	283 / 129 / 130 (+48% / +152% / +165)	35 / 11 / 9 (-18% / even / -18)
2012	569 / 174 / 161 (-3% / +23% / +16%)	231 / 68 / 59 (-18% / -47% / 54%)	34 / 7 / 9 (-2% / -36% / 0%)
2013	498 / 159 / 168 (-12% / -9% / +4%)	180 / 69 / 74 (-22% / +3% / +25%)	26 / 11 / 10 (-26% / +57% / +11%)
2014	436 / 243 / 222 (-12% / +52% / +32%)	148 / 56 / 58 (-17% / -18% / -21%)	30 / 10 / 8 (+15% / -9% / -20%)
2015	387 / 253 / 252 (-13% / +5% / +14%)	146 / 96 / 86 (0% / +73% / +51%)	40 / 25 / 23 (+21% / +225% / +175%)
2016	343 / 279 / 293 (-11% / +10% / +16%)	125 / 82 / 82 (-14% / -14% / -4%)	26 / 19 / 20 (-35% / -24% / -13%)

SOLD VOLUME

2010	\$62,614,171 (up 15%)	\$16,169,267 (down 11%)	\$14,576,732 (down 6%)
2011	\$55,249,198 (down 12%)	\$18,975,505 (up 17%)	\$20,090,110 (up 40%)
2012	\$71,059,420 (up 29%)	\$20,278,871 (up 7%)	\$23,713,953 (up 18%)
2013	\$67,741,395 (down 5%)	\$28,361,427 (up 40%)	\$25,653,600 (up 7%)
2014	\$96,246,251 (up 46%)	\$30,207,273 (up 7%)	\$25,043,608 (down 2%)
2015	\$102,444,536 (up 8%)	\$29,945,967 (down .8%)	\$43,853,358 (up 72%)
2016	\$123,164,769 (up 20%)	\$34,899,773 (up 17%)	\$40,097,870 (down 9%)

SOLD VOLUME

2010	\$34,316,276 (up 2%)	\$9,911,292 (up 38%)	\$2,497,200 (up 137%)
2011	\$30,878,694 (down 10%)	\$10,853,506 (up 9%)	\$1,364,800 (down 45%)
2012	\$32,015,762 (up 4%)	\$6,328,241 (down 41%)	\$1,234,450 (down 9%)
2013	\$32,536,344 (up 2%)	\$11,432,372 (up 81%)	\$1,503,602 (up 22%)
2014	\$45,621,447 (up 40%)	\$7,334,176 (down 35%)	\$1,174,500 (down 21%)
2015	\$58,978,913 (up 31%)	\$10,800,250 (up 52%)	\$3,374,400 (up 176%)
2016	\$73,584,356 (up 24%)	\$13,027,720 (up 20%)	\$4,102,650 (up 21%)

AVERAGE SALES PRICE

2010	\$485,381 (up < 1%)	\$310,947 (down 9%)	\$260,299 (down 14%)
2011	\$449,180 (down 8%)	\$316,258 (up 2%)	\$272,147 (up 5%)
2012	\$481,008 (up 7%)	\$296,141 (down 6%)	\$295,491 (up 9%)
2013	\$460,826 (down 4%)	\$350,141 (up 15%)	\$305,400 (up 3%)
2014	\$488,560 (up 6%)	\$307,147 (down 14%)	\$311,866 (up 2%)
2015	\$476,592 (down 2%)	\$315,634 (up 4%)	\$359,140 (up 15%)
2016	\$508,308 (up 7%)	\$346,791 (up 10%)	\$397,800 (up 11%)

AVERAGE SALES PRICE

2010	\$238,307 (down 9%)	\$202,271 (down 37%)	\$227,018 (down 13%)
2012	\$227,049 (down 5%)	\$83,489 (down 58%)	\$151,644 (down 33%)
2012	\$198,856 (down 12%)	\$107,258 (up 28%)	\$137,161 (down 9%)
2013	\$193,669 (down 3%)	\$154,492 (up 44%)	\$150,360 (up 10%)
2014	\$205,502 (up 6%)	\$126,451 (down 18)	\$146,812 (down 2%)
2015	\$234,043 (up 14%)	\$125,584 0%	\$146,713 0%
2016	\$251,141 (up 7%)	\$158,875 (up 26%)	\$205,132 (up 21%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats.

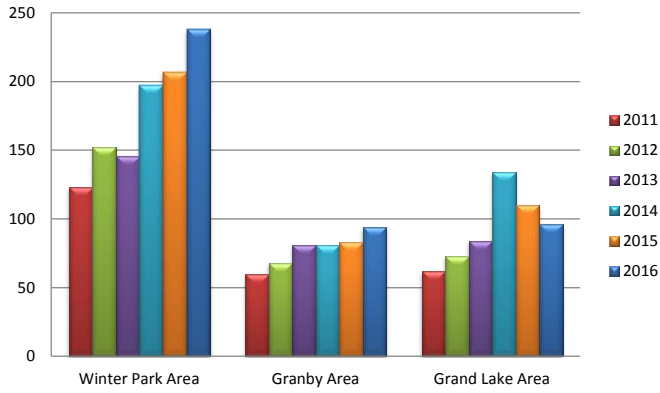


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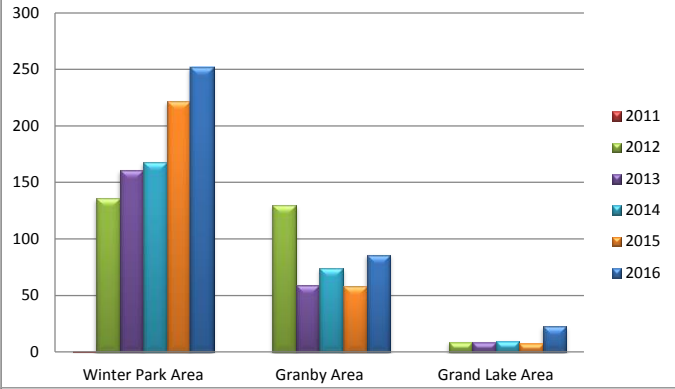
VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area
# SOLD	2014	53	50
	2015	60	64
	2016	67	51
AVERAGE SALES PRICE	2014	\$157,065	\$39,354
	2015	\$118,842	\$47,625
	2016	\$130,787	\$68,050
TOTAL SALES VOLUME	2014	\$9,423,888	\$2,518,655
	2015	\$7,130,520	\$3,047,984
	2016	\$8,762,700	\$3,470,550

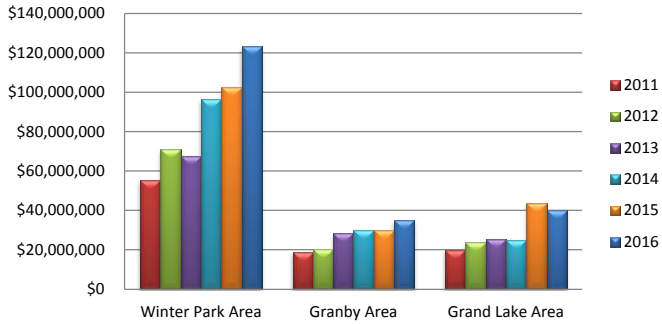
Number of Solds - Residential



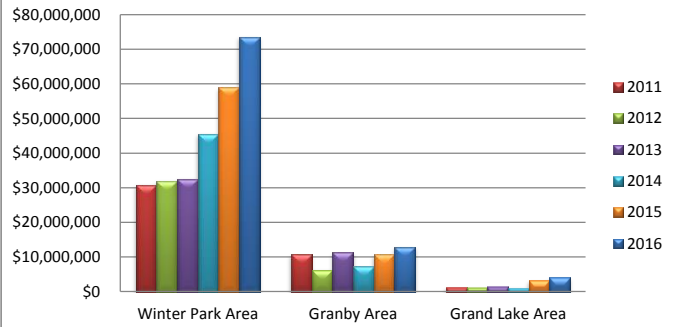
Number of Solds - Condos



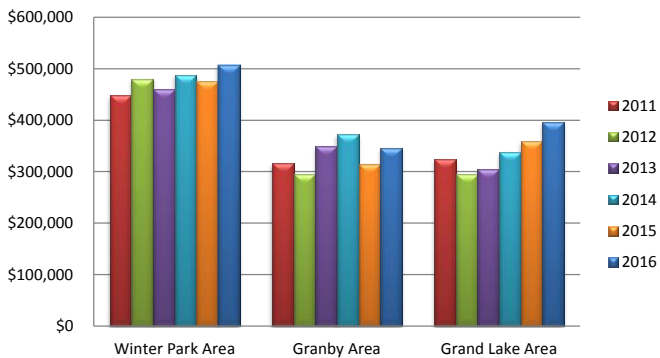
Total Sold Volume - Residential



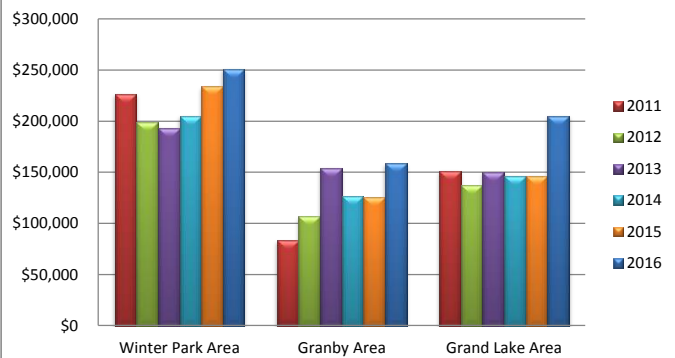
Total Sold Volume - Condos



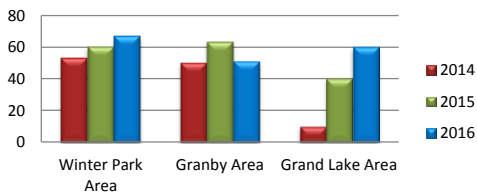
Average Sold Price - Residential



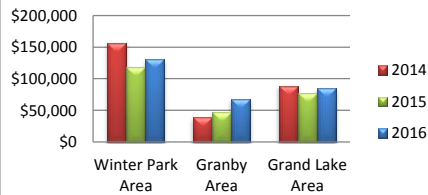
Average Sold Price - Condos



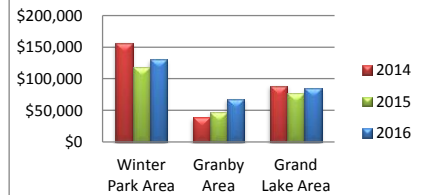
Number of Solds - Vacant Land



Average Sold Price - Vacant Land



Total Volume Sold - Vacant Land



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